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BUSINESS & EMPLOYMENT OPPORTUNITIES

AIRMAIL '22



May 4, 2022

Issue 22-08



53rd Annual Conference & Exposition • July 31 to August 3, 2022

FLORIDA AIRPORTS COUNCIL

HYATT REGENCY GRAND CYPRESS
Orlando, Florida



“ONWARD AND UPWARD” 2022 Annual Conference promises to take the FAC annual to a higher level

The Annual Conference and Exposition is off to a great start. On April 25th, registration opened for Exhibitors. This year the beautiful new Grand Cypress conference center provides space for 81 booths. 61 Booths have sold – so if your organization plans to exhibit – Don’t Wait!



Delegates and Sponsors - Registration opens

on May 9th for members and May 16th for non-members. Look for an email blast announcing the opening and inviting you to register.

Bring the Family – The conference planning committee and FAC are working hard this year to include events and programs that are attractive to families. The hotel has outstanding options for fun at all hours! Consider registering your spouse/guest and kids and joining us for the following events:

- Kick off the conference with a healthy cardio event - Sunday morning 5K Fun Run
- Not just for kids...the Ice Cream Social is planned for Sunday at 1:30 PM
- Sunday night Welcome Reception with Exhibitors, family friendly
- Sunday night corporate committee family night at Andretti Indoor Karting and Games
- Join us for the Monday Host Event, an exciting “Night of Flight” at Universal Studios and exclusive access to outstanding food and fun!
- Tuesday night, the corporate committee will host a networking event for adults
- Not an angler or golfer? Join the fun at the Tuesday Sip & Paint event
- Join us to recognize our incoming Board of Directors and recipients of FAC and committee awards



Don’t hesitate to reach out to FAC or our partners at CMC & Associates if you have questions. View the conference webpage [here](#).

Thank You Exhibitors!

ADB SAFEGATE / ALLEN ENTERPRISES, INC.

AECOM

AeroCloud Systems

Airport Improvement Magazine

American Infrastructure Development, Inc.

Archer Western Construction

Asphalt Paving Systems, Inc.

Associated Asphalt

AVCON, INC.

Blast Deflectors Inc

Blasters, Inc. - Liquidator Division

BrightPortal Resources, LLC

C&S Companies

Cherokee Enterprises, Inc

D.S. Brown Company

DBT Transportation Services

dormakaba USA, Inc.

EG Solutions Inc

EJ

EPIC Engineering & Consulting Group, LLC

EPIC Fuels

ESA - Airports

FDOT

Flagship Facility Services Inc.

Gale Associates, Inc.

Garver

GoApron

GPI

Hanson Professional Services Inc.

Hotspray

Hughey and Phillips

ITW GSE

JBT AeroTech Corporation

JSM & Associates

L3Harris Technologies

McFarland-Johnson, Inc.

Mead & Hunt

Millerbernd Mfg.

Musco Lighting

Mysmartplans

NV5 Geospatial

Pavement Technology, Inc.

PPG Traffic Solutions

ProDIGIQ, Inc.

RDM International, Inc.

RS&H, Inc.

Runway Safe Inc.

Skidabrader Group LLC

The Haskell Company

The Ohmega Group, Inc.

The Weitz Company

TK Airport Solutions, Inc.

TLC Engineering Solutions

TransCore

Twist Aero

Tyco (Johnson controls)

Vanderlande

VDG (Van der Graaf)

Vector Airport Systems

Virtower

Woolpert



AROUND THE STATE**St. Pete-Clearwater airport to embark on \$106M terminal expansion**

(Source: StpeteCatalyst.com)

As the St. Petersburg-Clearwater International Airport ramps up its non-stop flights and continues to break passenger records, it will soon embark on a \$106 million expansion to meet the growing demands.

"It's really the traffic that is driving this expansion," PIE Director Tom Jewsbury said. "We have low-cost carriers that provide point-to-point service and award-winning beaches that everyone wants to visit. Our ability to grow is because of these types of carriers, and the fact Florida has recovered faster than most states during the pandemic."

Over the past five years, PIE has experienced double-digit passenger growth in serving Allegiant Air, Sun Country Airlines and Swoop Airlines, which offers non-stop connections to Canada. In total, the airlines have created non-stop connections to over 60 cities through PIE.

With the emergence of new flights and the expectation to add more airlines to the roster, a major component of the multi-year expansion entails building a new passenger boarding level on the second floor and adding more aircraft parking spaces. Currently, the airport has ground-level boarding.

Meanwhile, PIE will reconfigure certain spaces in the airport to become more efficient. For instance, PIE will reconfigure the current concession area as it does not serve customers post-security. PIE will also reconfigure the two-checkpoint design into a single large checkpoint for the two terminals.

The entire expansion will take place in five phases. Phases one through three are geared toward consolidating the TSA checkpoints, expanding the holding rooms, adding more concession space and vendors, and building a new level for passenger boarding. Phases four and five call for a new pier concept, which is a narrow building for aircraft, that would extend to the north and bring additional gates.

The \$106 million transformational project is a massive undertaking for the airport – however, PIE will not have to pick up the tab.

"At PIE, we don't have any debt, and over the past couple of years, we have been working to secure needed funding through grants," Jewsbury said. The airport is poised to receive numerous local and federal grant dollars to fund the entire reconfiguration and terminal expansion.

On April 26, Pinellas County Commissioners will review approving roughly \$2 million of a \$10 million Florida Department of Transportation grant, which would be dispersed to PIE over the next five years. The funds will cover the design and environmental work required to get the terminal building expansion project underway.

This FDOT grant differs from others that require a 50/50 match. Jewsbury said he also anticipates receiving funding from the newly-passed \$1.2 trillion infrastructure bill. The overall expansion project is still in the conceptual stages, and more plans may emerge during the initial phases, Jewsbury said. He expects PIE to start on the design within two years and complete it by 2026.



Orlando International Airport delays the debut of its new \$2 billion south terminal *(Source: GOAA)*

The Orlando International Airport has decided to delay the debut of its new \$2 billion-plus south terminal — Terminal C — until later this year.

The air hub's significant expansion, initially set to open in July, now will open in early fall, executives with the Greater Orlando Aviation Authority announced during an April 20 meeting. "Although we could open before Labor Day, it is best we transition airline operations and our customers at a period where [there is] less passenger travel than our normal peak summer season," said Kevin Thibault, CEO of the authority that oversees Orlando International Airport and Orlando Executive Airport.

The new terminal will open over a period of two weeks, starting with the week of Sept. 19 when international airline companies will transition into the new facility. The following week will mark the transition of JetBlue — the main domestic airline to operate in Terminal C — and other remaining airlines that need to make the move.

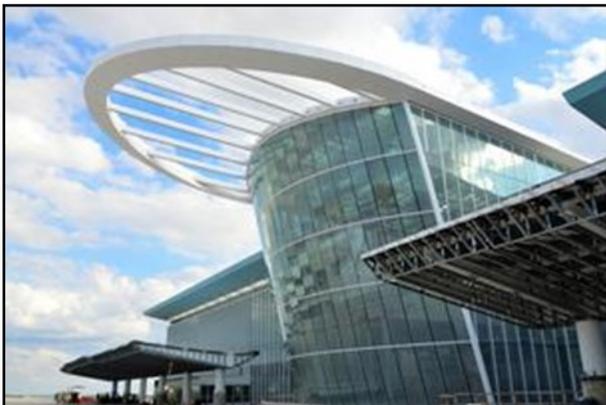
The new terminal will help the airport welcome larger airplanes and more visitors, which will translate into greater economic impact for the region. The change in schedule comes just as New York-based JetBlue is in the middle of a possible merger with Miramar-based Spirit Airlines.

Earlier this month, JetBlue Airways Corp. (Nasdaq: JBLU) offered to buy Spirit Airlines Inc. (NYSE: SAVE) for \$3.6 billion. It's an offer that could affect a potential merger between Spirit and fellow ultra-low-cost carrier Frontier Airlines (NYSE: ULCC), while also further disrupting an airline industry still recovering from the Covid-19 pandemic. It also would cause a huge ripple in the airline hierarchy that serves MCO.

Spirit Airlines was the No. 2 airline flying through MCO in 2021 with 6.62 million passengers. JetBlue ranked No. 6 with 4.08 million passengers. In comparison, Frontier is the No. 4 airline for the Orlando air hub with 5.01 million passengers served. Combined, the three airlines account for 15.71 million passengers — or nearly 39% of the Orlando airport's total 40.35 million passengers last year. In addition,

the way that deal is settled may have huge direct impact on the Orlando airport's operations.

Orlando International Airport ranked No. 7 among the busiest airports in the U.S., up from No. 9 last year, according to the airport. The region's primary air hub welcomed 40.3 million passengers in 2021, up 86% from 2020's 21.6 million passengers. Orlando International Airport compared traffic figures from other airports to determine its rank. The top airport was Hartsfield-Jackson Atlanta International Airport with more than 75 million passengers in 2021.



Pensacola Mayor Grover Robinson sets target to open new airport terminal in 5 to 7 years

(Source: Pensacolajournal.com)

Pensacola Mayor Grover Robinson said he believes the long-planned expansion of the Pensacola International Airport terminal should be complete in five to seven years. Fresh off trips to Washington, D.C., and Savannah, Georgia, Robinson told reporters on Monday during his weekly press conference that he is looking for ways to expedite the \$70 million expansion of the terminal facilities at the city's airport.

"We definitely want to see air service continued to be expanded here," Robinson said. Robinson said after meeting with federal officials and discussing transportation needs for the city, he believes it's vital for the city to have a design in place for the new terminal to be able to access federal funding that will roll out over the coming years.

"There'll be money both at the federal and state areas, which is why we've got to get cracking," Robinson said.

The Pensacola International Airport has seen record-breaking travel numbers coming out of the COVID-19 pandemic, and officials have been in the early stages of planning an expansion. Earlier this month, the airport announced it has seen a 40% increase in passengers since 2021 and was on track to break that year's record of 2.3 million passengers.

Robinson said he believes the project should be complete in five to seven years and that design will begin later this year with initial funding coming from the state of Florida. "That would be a fast approach," Robinson said. "I think we all want to move it fast." Robinson, who will leave office in November, said he knows he won't be mayor when construction on the project begins, but said

he will do everything he can as mayor now to move it along as quickly as possible.

"I'm not going to be here (in office), the next mayor is going to be here, but I'm going to continue to live here," Robinson said. "And travel service and flights and business and in all those things, having an airport and having an airport that can reach a number of different destinations is going to be critical to Pensacola going forward."



AIRPORT MEMBERS ... Are you interested in hosting the 2024 55th Annual FAC Conference and Exposition?

This is the largest event of the year for the Council and is always well attended. The conference hosts over 700 delegates representing airports, state and federal agencies and aviation businesses. This event also brings notable economic impacts to the area due to the expenditures of participants for hotel accommodations, dining and entertainment, and corporate events that are planned during the week of the conference. Occupied hotel room nights for the four-day event are forecast at over 1,500. An estimate of the economic impact of our 50th Annual Conference in July 2019, using an Economic Impact Calculator (EIC) developed by the Destination Marketing Association, Inc. valued the total economic impact for the FAC event at \$1.3 million.

Contact Lisa@floridaairports.org if you're interested.

AROUND THE NATION**FAA awards \$4.4 million in drone research grants to seven universities**

The U.S. Department of Transportation's Federal Aviation Administration (FAA) today announced \$4.4 million in drone research, education and training grants to seven universities. Research will focus on three areas - electromagnetic compatibility, detect and avoid classifications, and cybersecurity oversight.

The universities receiving grants are University of North Dakota, University of Kansas, Drexel University, The Ohio State University, Embry-Riddle Aeronautical University, Mississippi State University and Oregon State University.

"This funding and our ongoing partnerships with these universities will allow the FAA to safely integrate the airspace that has a growing number of diverse aircraft users," said FAA Acting Administrator Billy Nolen.

Read more: [State Aviation Journal](#)

**Airline pilot shortage could take years to overcome**

(Source: [travelpulse.com](#))

In what is expected to be a heavy summer travel season after two years of the pandemic, airlines are facing yet another crisis just as a sense of normalcy was starting to pervade the industry.

The worldwide airline pilot shortage is so severe that it could take years to overcome, forcing carriers to resort to alternative – sometimes drastic – measures to combat the deficit.

"The pilot shortage for the industry is real and most airlines are simply not going to be able to realize their capacity plans because there simply aren't enough pilots, at least not for the next five-plus years," Scott Kirby, chief executive officer of United Airlines Holdings Inc. said earlier this week on a conference call according to Bloomberg News.

Simply put, what the airlines had hoped for in terms of demand rebounding to pre-pandemic levels is about to come to fruition – but they won't have the supply to meet the demand.

Now carriers are doing everything they can to avoid a wholesale loss on a potentially lucrative summer travel season, but the odds seem stacked against them. To wit:

- Airlines have stepped up their training programs, with several opening their own pilot training academies. But this is not a process that can be rushed no matter how many applicants sign up, negating the more immediate need.
- Many carriers have already announced they are trimming and cutting back on their respective summer flight schedules.

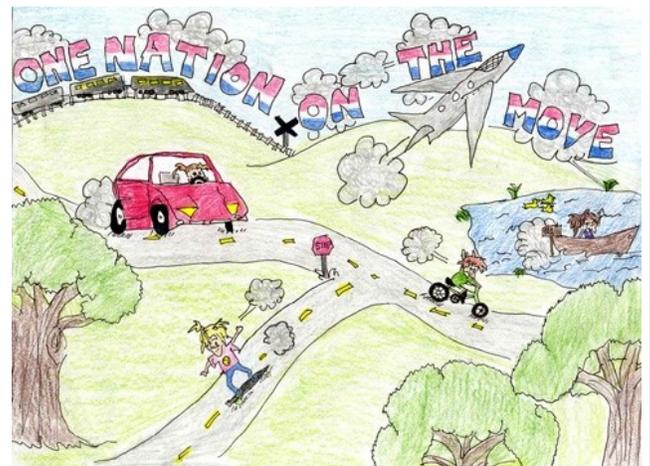
Continued on next page...

- Fuel prices remain in flux, and the cost is being passed on to consumers – some of whom are simply opting not to fly.
- British Airways last week actually told baggage handlers not to immediately unload luggage from short-haul flights in order to focus on long-haul flights and keeping on schedule. Instead, the airline told customers it would send bags to their respective destinations “in a few days” after their arrival.
- Regional airlines are getting pounded. Normally a great way to get from secondary market to secondary market, or from secondary market to a major hub, regional airline pilots have been pilfered by the major carriers. Thus, less flights. “We don’t have the regional aircraft flying the summer right now [that] we would like,” American Airlines CEO Robert Isom said on CNBC this week.”
- And, in one of the more innovative, yet still drastic, measures, some airlines have entered into contract agreements with bus companies to shuttle passengers flying out of smaller markets to connect at a major airport. American, for instance, is using a motorcoach to ferry passengers from small airports in Atlantic City, N.J. and Allentown, Pa., to Philadelphia International Airport instead of taking a puddle-jumper.

National Transportation Week– May 13-19, 2022



National Transportation Week



DATES TO REMEMBER

Event	Location	Date
Rules & Ethics Training for FL Professional Engineers Webinar	Zoom	May 19, 2022 @ 10am-12pm
ACI-NA Facilities & Maintenance Knowledge Transfer Day	Fort Myers, FL	May 12, 2022 8am-3pm
ACI/ACC/AGC Airport Construction Strategy Summit	Orlando, FL	May 10-11, 2022
CFASPP Steering Committee Meetings	Click Here	June 6 - July 30, 2022
Basic Airfield Electrical Safety Workshop	ORL	June 16, 2022 8:30am-3:30pm
2022 FAC Annual Conference & Exposition	Orlando, FL	July 31- Aug. 3, 2022

CORPORATE MEMBERS IN THE NEWS

Tallahassee International Airports Solar Farm to be featured at the 2022 NAEP annual conference

The National Association of Environmental Professionals (NAEP) Annual Conference and Training Symposium will be held in Fort Lauderdale, May 16th—19th. The Tallahassee International Airport Solar Farm II will be featured in a session beginning at 8:00 AM on Thursday May 19th, and led by Michael Baker's Mariben Andersen. The session explores the largest solar farm on airport property in the world! The presentation will include the planning, design, permitting, and construction of the 330-acre, 42 MWac solar farm.

NAEP is a multi-disciplinary association for professionals dedicated to the advancement of the environmental professions, a forum for state-of-the-art information on environmental planning, research and management, and a network of professional contacts and exchange of information among colleagues in industry, government, academia, and the private sector.

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Phone: (972) 309-9700**Email:** holly.becka@vrxglobal.com

FAC Committees open nominations for special recognition

The Operations Committee has opened nominations for the Honorary Al Gulamali Award for Excellence in Airport Operations.

The nomination period is open through May 10, 2022. The selection panel will choose one individual who works in the field of airport operations that has provided a positive contribution to an airport, the traveling public, or to the aviation community. To be eligible for the award, the individual must be actively working in the field of airport operations (airside, landside, or terminal), but not on a managerial level or a part of the airport's executive staff. (2021 winner *Shawna Larose* pictured) Please [click here](#) to submit a nomination. If you have any questions, please contact **James Hess** at jwhess@flylcpa.com.



The Environmental Committee announces the opening of applications for the J. Bryan Cooper Environmental and Vision Awards.

The J. Bryan Cooper Environmental Award & Vision Award are open for nominations. [Click here](#) to look over the submission criteria and submit your application to **Mariben Espiritu Andersen** at mandersen@mbakerintl.com by June 17th.



Nominate a Florida Airport/Aviation Professional or Corporate Member for special recognition

Each year, FAC honors airport and corporate members with special recognition. Nominations can be made by any FAC member and submitted electronically. Awards will be presented in-person at the Leadership Luncheon on August 3rd during the 2022 Annual Conference and Exposition in Orlando.

The Aviation Leadership Award is presented to a professional or individual that has demonstrated outstanding service and contribution to the Florida aviation/airport community, the Florida Airports Council, the FAC Education Foundation, its Board of Directors, or one or more FAC committees. Membership in the Florida Airports Council is **not** a prerequisite for this award. This award recognizes achievements specifically over the preceding two years.

The Corporate Eagle (Member of the Year) Award is presented to a Corporate member or firm that has performed a service or function for the Florida Airports Council, the FAC Education Foundation, its Board of Directors, or one or more FAC committees, which is considered "above and beyond the call of duty." This award recognizes achievements specifically over the preceding two years but may also recognize cumulative contributions, if warranted. The recipient of this award must be a company or firm in good standing as a member of the Florida Airports Council. **Members interested in submitting a nomination should provide the following information to lisa@floridaairports.org on/before Thursday, June 30th, 2022:** 1) Award Nomination, 2) Name and title of the Corporate member/firm and/or individual, 3) Name and contact information of the FAC Member submitting the nomination, & 4) Description of why this person/company is being nominated, including specific contributions to the Council and or Foundation over the last 12 to 24 months.

EDUCATION FOUNDATION

MEMBERS...the FAC Education Foundation needs your support!

Each year the Education Foundation participates in the Annual Conference and Exposition to raise money for student scholarships, support of our student chapters, and young professional training and development.

The 2022 Annual Conference will include several fundraisers - the 5K Fun Run, Silent Auction and Raffle, and Live Auction. Education Committee Chair, Ethan Croop, LCPA, Co-chair Sierra LePore, VHB and Vice-chair Ramon Senorans, ISM invite all members to donate an item for the silent/live auction or the raffle.

This is the most important fundraiser of the year for the Foundation. The Committee has set a goal of \$20,000 for the Foundation scholarship program. This is a realistic goal - 2021 Fundraising efforts totaled \$22,208 – but we'd like to do better.

Please reach out to your friends and business partners and ASK for an item for the event. Here are a few examples:

- Air show family pack of tickets and a room night at a local hotel
- Special items – blimp ride, historic airplane ride
- Airline Tickets
- Hotel and Resort Stays
- Artwork
- Experiences - sporting event tickets, golf outings, skydiving, tours
- Uber and Lyft Gift cards
- Museum, Entertainment & Theme Park tickets and hotel stays
- Themed Gift baskets
- Luggage, Business swag
- Toolboxes
- Golf clubs and accessories
- Bicycles, skateboards, Segway



[Click here](#) for the links to the donation invitation and form, and see testimonials for past outstanding scholarship recipients.

Since 1990, the Education Foundation has awarded \$395,600 in scholarships to 156 aviation students and counting. If you have any specific questions about how to get involved, please contact the Education Foundation Chairman, Ethan Croop; etcroop@flylcpa.com or Co-Chair, Sierra LePore; slepore@vhb.com.

Now offering FAC Website Display Advertising!

Maximize your exposure by advertising directly on our website. There are several cost-effective opportunities available to position your company in front of 1,000 visitors that explore our site daily. We are offering four 200x200 pixel size ad spots on our website with rates based on run-time (3, 6, or 12 months). To purchase an advertisement or for additional information, [click here!](#) **NOTE: THERE ARE ONLY 2 OPPORTUNITIES LEFT!**

Business Opportunities



Request for Bids (GL 22-2)

Fuel Farm Emergency Generator: *Palm Beach County Glades Airport*

For additional details click [HERE](#)



Request for Proposals

Architectural Design & Construction Services *Naples Airport Authority*

For additional details click [HERE](#)



Request for Bids 22-19

Pressure Washing Services: *Lee County Port Authority*

For additional details click [HERE](#)

Request for Qualifications

Architectural and Engineering Services for Southwest Florida International Airport (RSW) Public Safety Building: *Lee County Port Authority*

For additional details click [HERE](#)

Request for Bids 22-74

Purchase & Delivery of Eaton 93 PM UPS w/ Transformer: *Lee County Port Authority*

For additional details click [HERE](#)



Request for Qualifications

Engineering Consultant Services for New Taxiway G: *Charlotte County Airport Authority*

For additional details click [HERE](#)



Request for Proposals 22-07-CRA

Development of Aviation Properties: *New Smyrna Beach Municipal Airport*

For additional details click [HERE](#)



Request for Bids #22-002

General Aviation Apron Rehabilitation: *Gainesville Regional Airport*

For additional details click [HERE](#)

Request for Bids #22-001

Taxiway A Extension, Reconfiguration & Rehabilitation: *Gainesville Regional Airport*

For additional details click [HERE](#)



Request for Bids BID-06-2022

Commercial Apron Expansion, Taxiway R5 Rehabilitation and Remove Taxiway A8: *Sarasota Manatee Airport Authority*

For additional details click [HERE](#)



Request for Proposal 2022-BRAA-005

Safety Management Systems Software Acquisition: *Boca Raton Airport Authority*

For additional details click [HERE](#)

Employment Opportunities



Employment Opportunity

Vice President-Real Estate: *Hillsborough County Aviation Authority via ADK Consulting & Executive Search*

For more information and to apply click [HERE](#)



Employment Opportunity

Division Director I-Director of Airports Properties: *Palm Beach County Dept. of Airports- Palm Beach International Airport*

For more information click [HERE](#)

Employment Opportunity

Airport Operations Agent-Airport: *County of Volusia*

For additional details click [HERE](#)

Employment Opportunity

Management Specialist Badge Office Specialist *County of Volusia*

For additional details click [HERE](#)



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