

In this issue:

→ 53rd Annual Conference & Exposition 1 2

AROUND THE STATE

→ OIA Aerotropolis 2

→ First Look: MCO Terminal C 2

→ Resilience Leadership Award– Joe Lopano 3

→ Airports join Blue Lightning Initiative 4

→ Nominate a FL Aviation Professional! 5

→ Dates to Remember 5

→ FAC Committees open special nominations 6

AROUND THE NATION

→ U.S. East Coast jet fuel costs soar 7

→ FAA proposes updates to Grant Assurances 7

→ Welcome New Member 7

→ ERAU Professional Courses 7

CORPORATE MEMBERS IN THE

→ Garver expands to FL 8

→ Interested in hosting the 55th Annual? 8

EDUCATION FOUNDATION

→ Make a donation today! 9

→ FAC Website Display Advertising 9

BUSINESS & EMPLOYMENT OPPORTUNITIES

AIRMAIL '22



April 14, 2022

Issue 22-07

Are you ready...for the 2022 FAC 53rd Annual Conference & Exposition?

The 53rd Annual FAC Conference and Exposition in Orlando, FL is only a few months away. The conference opens *officially* Sunday, July 31st and ends Wednesday, August 3rd. This years conference is hosted by the Greater Orlando Aviation Authority, Daytona Beach International Airport, Orlando-Sanford International Airport and Kissimmee-Gateway Airport.



The conference hotel is the Orlando Hyatt Regency Grand Cypress, a beautiful hotel with entertainment and recreational options galore. The Group rate \$169+tax. *Remember – discounted FAC hotel rates apply 3-days prior and 3-days after the conference in case you want to extend your stay and enjoy Orlando and all the area has to offer!*

The conference venue will provide a robust exhibit hall with more than 70 booths. The agenda includes a fully packed schedule of events including general sessions, professional networking opportunities, corporate and host events, Education Foundation fundraisers - the 5k Fun Run, silent and live auction, and final raffle benefitting the Education Foundation.

The conference planning committee has developed a great slate of session topics and speakers.

Registration Opening Dates:

Exhibitor Registration

- Opens for Members April 25th
- Opens for Non-Members May 2nd

Delegate/Spouse & Guest, Sponsor Registration

- Member opens May 9th
- Non-Members opens May 16th

Hotel Block opens May 9th



Monday General Meetings/Sessions:

- Hear from key state and national leaders regarding the State of the Aviation Industry.
- Orlando Sanford Intl. Airport will host a session addressing autonomous vehicles and advanced air mobility.
- FAC governmental affairs professionals will provide an overview of the 2021 FL legislative session and what's hot for the 2022 session
- The Florida Chamber Foundation will present their final report "Florida Trade and Logistics 2020"
- Afternoon General Membership meeting

Tuesday General Sessions:

- Several break-out sessions are planned on topics including Space, revenue diversification, emerging leaders and seasoned voices, and federal funding in-depth.
- Afternoon Committee Meetings
- Corporate networking event

Wednesday General Sessions:

- Focus on General Aviation
- Agency Updates – FAA & FDOT
- Leadership Luncheon and Closing

AROUND THE STATE***New Orlando airport boss Kevin Thibault envisions OIA becoming 'aerotropolis'***

By the first full month of the pandemic, April 2020, Orlando's airport had a zombie vibe as empty planes came and left like ghost ships, stray travelers avoided each other like plagues and financial wounds threatened to ooze for years. Now, with the mask mandate set to lapse, reminders of COVID-19 are fading. The airport's fiscal health has rebounded with federal grants, runways again handle nearly 1,000 takeoffs and landings daily, and two milestones are near: opening a new terminal, pursued for nearly a quarter-century, and the start of Brightline's upscale passenger rail service, under development for about a decade.

First look: New terminal at Orlando International Airport utilizes latest technology

Much of the new Terminal C, the soon-to-be completed South terminal at Orlando International Airport, is still off limits and under construction.

But just a look at the airside, past the TSA security checkpoint where passengers will board mostly JetBlue planes across 15 gates, reveals the new terminal is entirely different from the old terminal. From the top down, starting with the vast glass ceiling, light pours in everywhere. New airport CEO and former Florida Department of Transportation Secretary Kevin Thibault said Terminal C will deliver "beyond" the "Orlando experience."

"International arrivals are going to come up through these different corridors and they can see the sunshine when they come out here and really know that they're in the Sunshine State,"

Thibault said. "They're going to get the whole Orlando experience right away."

The \$2.8 billion terminal will rely heavily on the latest technology. A giant interactive LED wall will help pass the time while automated screening will save time.

At the TSA checkpoint, the baggage bins will always be moving, connected by a continuous conveyor belt to avoid bin pileups. The 15 new gates will be equipped with boarding pass readers and even facial recognition to speed up boarding.



Every single piece of checked luggage will be shuttled in its own yellow bin, tagged with a tracker so passengers can drop off their luggage early and airlines can tell them exactly where their bag is at any moment. Baggage claim will be at the top of the terminal, not the bottom, right after getting off the plane so passengers can grab their luggage and go. The entire terminal will be connected with a bridge to the new Intermodal facility housing Brightline trains to South Florida.

[Click here](#) to keep reading...

Airport CEO talks environmental efforts, winning Resilience Leadership award (Source: *stpetecatalyst.com*)

As its name would suggest, a Resilience Leadership Summit is nothing without its leaders – those that make the investments now to maintain the current quality of life throughout the region's six counties for future generations.

While much of the two-day Resilience Leadership Summit highlighted risks, impacts and sustainability efforts needed to mitigate the effects of changing climate, the Tampa Bay Regional Planning Council (TBRPC) also showcased those putting in the money and work to make Tampa Bay a more resilient region.

During the 28th Annual Future of the Region Awards luncheon, the planning council – also celebrating its 60th anniversary – sought to recognize and honor the public and private sectors for notable achievements in resilience planning and management.

Joe Lopano was recognized for leading a number of resiliency initiatives at the region's largest airport, which sits just 14 feet above sea level.

Joe Lopano, CEO of Tampa International Airport (TPA), was this year's recipient of the Herman W. Goldner Award for regional leadership. Following the ceremony, Lopano highlighted some of the many resiliency projects he has led at the region's largest airport and told the *Catalyst* what it means to receive the honor. [Keep reading...](#)



Congrats!

Southwest Florida airports prioritizing employee training on human trafficking *(Source: GulfshoreBusiness.com)*

Punta Gorda Airport became the first Southwest Florida airport to join the Department of Homeland Security and Department of Transportation's Blue Lightning Initiative to combat human trafficking by training and educating frontline airport workers. It's the latest push by area airports over the last decade to combat the growing issue.

The Charlotte County airport's involvement with the initiative will start with 100 airport authority employees taking part in the training program, with plans to expand the training to the entire airport community, according to Punta Gorda Airport officials. Miami International Airport was the first airport in the state to implement the initiative in November 2020.

Meanwhile, Southwest Florida International Airport in Fort Myers had two days of training in 2015 for Lee County Port Authority employees, in collaboration with Lee County Port Authority Police Department, Florida Gulf Coast University, Southwest Resource Center and the Department of Justice on how to recognize human trafficking and the proper way to report it, Lee County Port Authority Chief Communications & Marketing Officer Victoria Moreland said. The port authority police also work with the Florida Department of Law Enforcement and Customs and Border Protection on continuous training.

To further their education, RSW employees must take part in online training consisting of eight courses, including human trafficking, each year and must post a perfect score on the test following each course to be recertified.

Naples Airport provides training to all employees, focusing on educating employees about human trafficking as well as ways to identify signs of

human trafficking and prevention tools, Naples Airport Community Engagement and Communications Manager Zachary Burch said. "The Department of Homeland Security's Blue Lightning Initiative is something that the Naples Airport Authority is also looking into as we work to further strengthen our human trafficking prevention efforts."

Gary Duncan, chief operating officer at Punta Gorda Airport, started the process of bringing the Blue Lightning initiative to PGD several months ago with the airport's commercial carriers, Allegiant Air and Sun Country Airlines, already having established Blue Lightning Initiative partnerships with the Department of Homeland Security. "If we can help stop just one incident, then all the training will be worth our while," Duncan said.

The online program comprising four 20-minute lessons educates aviation employees on how to recognize the indicators of human trafficking and how to appropriately report what they see. Objectives include expanding training to reach partners in large and small airport settings, improving the training by using specific, scenario-based teaching, and enhancing efforts to get critical counter-trafficking information to employees working in the air and on the ground.

As of March, Blue Lightning Initiative's 88 partners have trained more than 200,000 aviation industry personnel and actionable tips continue to be reported to federal law enforcement.



Nominate a Florida Airport/Aviation Professional or Corporate Member for special recognition

Each year, FAC honors airport and corporate members with special recognition: the Aviation Leadership Award and the Corporate Eagle (Member of the Year) Award. Nominations can be made by any FAC member and submitted electronically. Awards will be presented in-person at the Leadership Luncheon on August 3rd during the 2022 Annual Conference and Exposition in Orlando.

The Aviation Leadership Award is presented to a professional or individual that has demonstrated outstanding service and contribution to the Florida aviation/airport community, the Florida Airports Council, the FAC Education Foundation, its Board of Directors, or one or more FAC committees. Membership in the Florida Airports Council is **not** a prerequisite for this award. This award recognizes achievements specifically over the preceding two years.

The Corporate Eagle (Member of the Year) Award is presented to a Corporate member or firm that has performed a service or function for the Florida Airports Council, the FAC Education Foundation, its Board of Directors, or one or more FAC committees, which is considered "above and beyond the call of duty." This award recognizes achievements specifically over the preceding two years but may also recognize cumulative contributions, if warranted. The recipient of this award must be a company or firm in good standing as a member of the Florida Airports Council.

Members interested in submitting a nomination should provide the following information to admin@floridaairports.org on/before Thursday, June 30th, 2022:

1. Name of Award Nomination
2. Name and title of the Corporate member/firm and/or individual
3. Name and contact information of the FAC Member submitting the nomination
4. Description of why this member/company/individual is being nominated, including specific contributions to the Council and or Foundation over the last 12 to 24 months.

DATES TO REMEMBER

Event	Location	Date
Airport Emergency Planning Workshop	Zoom	April 26th, 2022 10am-12pm
Resiliency 101 Webinar (P.E. credits available)	Zoom	April 27, 2022 @ 10am-11:30am
Rules & Ethics Training for FL Professional Engineers Webinar	Zoom	May 19, 2022 @ 10am-12pm
ACI-NA Facilities & Maintenance Knowledge Transfer Day	Fort Myers, FL	May 12, 2022 8am-3pm
ACI/ACC/AGC Airport Construction Strategy Summit	Orlando, FL	May 10-11, 2022
2022 FAC Annual Conference & Exposition	Orlando, FL	July 31-Aug. 3, 2022

FAC Committees open nominations for special recognition

The Operations Committee has opened nominations for the Honorary Al Gulamali Award for Excellence in Airport Operations.

The nomination period is open through May 10, 2022. The selection panel will choose one individual who works in the field of airport operations that has provided a positive contribution to an airport, the traveling public, or to the aviation community. To be eligible for the award, the individual must be actively working in the field of airport operations (airside, landside, or terminal), but not on a managerial level or a part of the airport's executive staff. (2021 winner *Shawna Larose* pictured *here*.) Please click [here](#) to submit a nomination. If you have any questions, please contact James Hess at jwhess@flylcpa.com.



The Environmental Committee announces the opening of applications for the J. Bryan Cooper Environmental and Vision Awards.

The EJ. Bryan Cooper Environmental Award recognizes a FAC member Airport for promoting, implementing or undertaking environmental projects that have a positive effect on the FL aviation system. *The Vision Award* recognizes outstanding leaders that have exemplified vision, inspiration, leadership and significantly contributed to environmental standards in aviation design, permitting and construction or innovations in balancing airport development & protecting the environment. [Click here](#) to look over the submission criteria and submit your application to Mariben Espiritu Andersen at mandersen@mbakerintl.com.



AROUND THE NATION

U.S. East Coast jet fuel costs soar on shortage fears (Source: Reuters)

Following Russia's Feb. 24 invasion of Ukraine, the United States and allies slapped heavy sanctions on Russian industry, leading to a tightening in worldwide energy markets. Russia is the world's largest exporter of crude and petroleum products, and the supply crunch is filtering through to global markets.

Costs in the United States for jet fuel have surged, particularly on the East Coast, which largely relies on shipments on the Texas-to-New Jersey Colonial Pipeline for refined products, as well as imports from Europe. However, Europe is dealing with its own supply issues, so distillate exports to the U.S. East Coast - also known as PADD 1 - are down nearly 60% on a year-on-year basis, according to Refinitiv Eikon data.

East Coast jet fuel costs have reached record highs in recent days. Jet fuel traded in the spot market in New York Harbor traded above \$6.60 per gallon on Friday, more than double the seasonal average, according to data from oil traders citing OPIS and S&P Global Commodity Insights. "It is ridiculous what's going on in PADD I with jet, and it's not sustainable," said Patrick DeHaan, lead petroleum analyst at GasBuddy.

High Margins

Refiners spent most of 2020 blending excess jet fuel into their diesel pool or refining it further into gasoline as the coronavirus pandemic put a severe dent into air travel. Demand for jet fuel is now about 5% below 2019 levels, according to data from the U.S. Energy Information Administration.

But U.S. distillate inventories are currently about 20% below the pre-pandemic five-year average for the 2015-2019 period, compared with deficits of 11% in crude and 1% in gasoline. Western European refiners are unable to make up the gap in supply due to their own constraints - Russia is a major exporter of middle distillates like jet fuel to Europe. [Keep Reading...](#)

FAA proposes updates to Grant Assurances

The FAA proposes to modify the AIP grant assurances to reflect recently issued executive orders, clarify recodification and addition of certain public laws, update civil rights requirements, and make technical corrections. Please see [Federal Register Notice \(87 FR 19571\)](#) for more information and instructions for commenting. FAA extended the comment period to April 20, 2022.

Hakimo

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Great News

Interested in purchasing a 50th Anniversary FAC Legacy Book?

[Click Here](#) to get the perfect keepsake for any Florida Airports Council Member. Learn about the history of FAC and what's in store for



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CORPORATE MEMBERS IN THE NEWS**Garver expands into Florida**

With the recent addition of South Florida Aviation Leader John Carrigan and Tampa Aviation Leader Matt Serynek, a pair of aviation industry professionals who together bring more than four decades of experience delivering innovative infrastructure solutions all across Florida, Garver is establishing a presence in The Sunshine State.



At the heart of this new market expansion are the sophisticated design solutions that Garver has long offered to airports of all sizes. From the smallest general aviation airports to the largest air carriers across the nation. Garver's Aviation Team has spent the last 60 years focused on designing runways and terminal facilities, rehabilitating taxiways, and updating lighting systems to maximize project functionality, funding, and scheduling.

"John and Matt have a long, successful track record in Florida aviation," said Garver's Director of Aviation Frank McIllwain, PE. "Their experience coupled with Garver's innovation, efficiency, and client-focused approach makes for a truly winning combination."

With more than 20 years of engineering consulting experience in the aviation industry, Carrigan has spent his career developing aviation infrastructure through innovative designs and solutions across the United States – and across the globe. "I'm pleased to have this opportunity with a true-aviation firm like Garver," Carrigan said. "Simply put, there are no firms in Florida that are taking this approach. For this reason alone, Garver's entry into the market has the potential to be a game-changer."

Having worked on projects that include airport terminal expansions, airport roadway canopies, multistory parking garages, and airfield improvements at airports nationwide, Carrigan's wide-ranging expertise and global perspective will make him a key part of Garver's growing aviation footprint.

[Keep reading here...](#)

AIRPORT MEMBERS ... Are you interested in hosting the 2024 55th Annual FAC Conference and Exposition?

This is the largest event of the year for the Council and is always well attended. The conference hosts over 700 delegates representing airports, state and federal agencies and aviation businesses. This event also brings notable economic impacts to the area due to the expenditures of participants for hotel accommodations, dining and entertainment, and corporate events that are planned during the week of the conference. Occupied hotel room nights for the four-day event are forecast at over 1,500. An estimate of the economic impact of our 50th Annual Conference in July 2019, using an Economic Impact Calculator (EIC) developed by the Destination Marketing Association, Inc. valued the total economic impact for the FAC event at \$1.3 million.

Contact Lisa@floridaairports.org if you're interested.

EDUCATION FOUNDATION

MEMBERS...the FAC Education Foundation needs your support!

Each year the Education Foundation participates in the Annual Conference and Exposition to raise money for student scholarships, support of our student chapters, and young professional training and development.

The 2022 Annual Conference will include several fundraisers - the 5K Fun Run, Silent Auction and Raffle, and Live Auction. Education Committee Chair, Ethan Croop, LCPA, Co-chair Sierra LePore, VHB and Vice-chair Ramon Senorans, ISM invite all members to donate an item for the silent/live auction or the raffle.

This is the most important fundraiser of the year for the Foundation. The Committee has set a goal of \$20,000 for the Foundation scholarship program. This is a realistic goal - 2021 Fundraising efforts totaled \$22,208 – but we'd like to do better.

Please reach out to your friends and business partners and ASK for an item for the event. Here are a few examples:

- Air show family pack of tickets and a room night at a local hotel
- Special items – blimp ride, historic airplane ride
- Airline Tickets
- Hotel and Resort Stays
- Artwork
- Experiences - sporting event tickets, golf outings, skydiving, tours
- Uber and Lyft Gift cards
- Museum, Entertainment & Theme Park tickets and hotel stays
- Themed Gift baskets
- Luggage, Business swag
- Toolboxes
- Golf clubs and accessories
- Bicycles, skateboards, Segway



[Click here](#) for the links to the donation invitation and form, and see testimonials for past outstanding scholarship recipients.

Since 1990, the Education Foundation has awarded \$395,600 in scholarships to 156 aviation students and counting. If you have any specific questions about how to get involved, please contact the Education Foundation Chairman, Ethan Croop; etcroop@flylcpa.com or Co-Chair, Sierra LePore; slepore@vhb.com.

Now offering FAC Website Display Advertising!

Maximize your exposure by advertising directly on our website. There are several cost-effective opportunities available to position your company in front of 1,000 visitors that explore our site daily. We are offering four 200x200 pixel size ad spots on our website with rates based on run-time (3, 6, or 12 months). To purchase an advertisement or for additional information, [click here!](#) **NOTE: THERE ARE ONLY 2 OPPORTUNITIES LEFT!**

Business Opportunities



Request for Bids (GL 22-2)

Fuel Farm Emergency Generator: *Palm Beach County Glades Airport*

For additional details click [HERE](#)



Invitation to Bid

Runway 5/23 Drainage and Safety Improvements – Phase 3: *Naples Airport Authority*

For additional details click [HERE](#)

Request for Qualifications

CMAR services for NRT upgrade: *Naples Airport Authority*

For additional details click [HERE](#)



Request for Qualifications

Architectural and Engineering Services for Southwest Florida International Airport (RSW) Public Safety Building: *Lee County Port Authority*

For additional details click [HERE](#)

Request for Bids 22-19

Pressure Washing Services: *Lee County Port Authority*

For additional details click [HERE](#)



Request for Bids

Terminal Seating: *Charlotte County Airport Authority-Punta Gorda Airport*

For additional details click [HERE](#)



Request for Proposals 22-07-CRA

Development of Aviation Properties: *New Smyrna Beach Municipal Airport*

For additional details click [HERE](#)



Request for Bids #22-002

General Aviation Apron Rehabilitation: *Gainesville Regional Airport*

For additional details click [HERE](#)

Request for Bids #22-001

Taxiway A Extension, Reconfiguration & Rehabilitation: *Gainesville Regional Airport*

For additional details click [HERE](#)



**Request for Bids
BID-02-2022-BHS**

Checked Baggage Inspection System: *Sarasota Manatee Airport Authority*

For additional details click [HERE](#)

Business Opportunities



**Request for Bids
 BID-03-2022-QTA-1**

Cell Phone Lot: *Sarasota Manatee Airport Authority*

For additional details click [HERE](#)

**Request for Bids
 BID-05-2022-QTA-3**

Tractor Trailer Lot and Boat & RV Storage Lot: *Sarasota Manatee Airport Authority*

For additional details click [HERE](#)

**Request for Bids
 BID-06-2022-CAE**

Commercial Apron Expansion, Taxiway R5 Rehabilitation and Remove Taxiway A8: *Sarasota Manatee Airport Authority*
 For additional details click [HERE](#)



Employment Opportunities



Employment Opportunity

Airport Operations Supervisor: *Ft. Lauderdale Executive Airport*

To apply click [HERE](#)



Employment Opportunity

Airport Operations Supervisor: *St. Pete-Clearwater Intl Airport*

To apply click [HERE](#)



Employment Opportunity

Vice President-Real Estate: *Hillsborough County Aviation Authority via ADK Consulting & Executive Search*

For more information and to apply click [HERE](#)



Employment Opportunity

Business Manager: *Broward County Aviation Department*

To apply click [HERE](#)



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