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AIRMAIL '20



May 18, 2020

Issue 20-10

2020 Annual Conference and Exposition is cancelled

It's a heart breaker! For the first time in the Council's history, we will not have an annual meeting. FAC's annual conferences are epic - members and industry professionals come from around the country to participate. We use our time to meet with our standing committees, present scholarship certificates, network and gather with vendors, consultants and trusted advisors, provide training and learn from industry leaders regarding hot topics and current conditions.

When the pandemic began officially in Florida with the March 9th Executive Order from Governor DeSantis, we were hopeful that things would be back to normal soon enough to allow us to open registration for the July conference. We polled our airport and corporate members and learned that because of travel restrictions and health concerns, it would be best to cancel the conference and prepare for the October Education and Training Summit. The 52nd Annual Conference is still on track and will be hosted by the Jacksonville Aviation Authority, July 18-21, 2021.

FAC's by-laws require that we meet annually to address key Council business. Most notably, we always convene two General Membership meetings to hear from our committees, to present the Corporate Eagle and Aviation Leadership awards, to select new Directors to serve on the Board, and to report on the financial condition of the Council and Education Foundation. In the coming months, the Board and staff will be working on a plan to handle these activities "virtually". So stay tuned for more news to come.

FAC streamlines to address impacts of Coronavirus Pandemic

In response to the COVID-19 crisis, FAC has made budget and other adjustments to reduce our operational expenses while maintaining our education and training programs. Changes in our conference schedule, including the postponement of the 2020 Education & Training Summit until the next fiscal year and the cancellation of the 2020 Annual Conference and Exposition, will place a strain on our finances and fundraising efforts for the Education Foundation. The good news is, FAC is resilient and with the adjustments made by the Board of Directors, we expect to weather the storm.

Like most of our members, FAC's offices have remained open. Staff schedules were adjusted to allow work from home when possible. We are now back in the office full time. Adjustments to FAC's budget include the elimination of staff cost of living increases, freezing all travel, adjustments to contractor budgets - including event management and conference related activities and adjustments to our training program to include more virtual meetings/webinars to replace face-to-face workshops. FAC has also paused the website redesign project until next fiscal year. Staff continues to work with the Board to keep expenses low and the return on your investment as members as high as possible.

Thank You for your continued support of FAC and our mission.

[FAC joins with transportation groups in support of flexibility on CARES ACT spending](#)

May 11th, FAC joined other industry groups on a letter to the Florida Congressional Delegation stressing the importance of allowing states flexibility regarding how they can spend grant funds provided in the current and any future CARES Act. Specifically, we encourage expenditures for any Essential Critical Infrastructure. Signatories include the FL Transportation Builders Association, FL Trucking Association, the Florida Chamber of Commerce, Space Florida and the FL Ports Council to name a few. [Click here](#) for a copy of the letter.

[TSA daily checkpoint travel numbers tell the story - down 92% year over year](#)

It's shocking to see the dramatic reduction in the number of passengers moving through TSA checkpoints nationwide since the beginning of the Pandemic. [The attached report](#) shows a comparison of the passenger counts beginning March 1, 2020 compared to the same day the previous year. On that day, passenger counts were on track at 2,280,522 compared to 2019 2,301,439. By April 1st, passenger counts had dropped to 136,023 compared to 2,151,626 in 2019. Passenger screenings dropped to the lowest point on April 12th with a total of only 90,784 screenings nationwide.

Looking at Florida commercial service airports, the big four in Florida are reporting dramatic reductions in passenger levels.

- FLL - April 2020 passenger traffic totaled 103,333 - a 96.8% reduction compared to 2019.
- MCO - In a day-over-day comparison issued on May 12th, MCO reported an average of 4,670 daily passenger screenings compared to an average of 69,217 for the same period in 2019. Year to date departing passengers total 5,594,324 in 2020, compared to 9,141,878 in 2019.
- MIA - Comparing Thursday May 14th data, MIA flights reduced from 902 in 2019 to 113 in 2020, and passengers decreased from 120,659 in 2019 to 10,543 in 2020. Miami-Dade GA airports are reporting a 31% reduction in activity year-to-date.
- TPA - In a similar comparison, in May 2019 TPA reported an average of 32,485 passenger screenings per day - the average daily screenings so far in May 2020 are 2,708. In 2019, calendar year to date passengers totaled 8,000,693, dropping to 5,184,228 for the same period 2020.

Around the State

[Amenity projects come to life at Tampa International Airport](#)

Passengers returning to Tampa International Airport may notice a few highly-anticipated upgrades to the Airport's amenities. Among the most requested: Water bottle filling stations. Yes, they are finally here.

TPA has added - or is in the process of adding - water bottle filling stations, mother's nursing rooms and service animal relief areas to each of the airside. Mother's nursing rooms and service animal relief areas will also be added to the Main Terminal.

The water bottle filling stations offer a touch-less option to easily fill a reusable bottle with cold, filtered H2O post-security, and have been a source of inquiry from the Airport's audience for quite a while. The amenity comes just in time for the Airport's TPA Ready initiative to provide passengers with a clean and safe traveling experience throughout the Airport.

In total, the Airport will have eight stations - two at each Airside - when the project is complete.

Construction on the nursing rooms and service animal relief areas continues, adding a comfortable, private space for nursing moms while the pet areas give Fido a convenient pre- or post-flight potty break. TPA will eventually install one nursing room per airside and one in the Main Terminal.

Both projects should be completed by late July 2020.



[FLL messaging reminds us of Good News](#)

Fort Lauderdale-Hollywood International Airport's message to the traveling community is clear... "We're longing for the hustle and bustle of travel activity to resume at FLL. We miss the pitter-patter of feet and the unique orchestra of sounds only a people-filled airport can make. We can't wait to welcome you back! #rememberwhen #FridayFeeling"



SeeYouSoon.mp4

Around the Nation

FAA's COVID-19 rulemaking provides much-needed relief for business aviation



(Source: NBAA.org)

Stay-at-home orders and social distancing to fight the COVID-19 pandemic are making it difficult for the business aviation community to comply with training, recent experience, testing and checking requirements. Recognizing this, the FAA has published Special Federal Aviation Regulation (SFAR) 118, a temporary rulemaking that provides regulatory relief for business aviation to continue providing essential services through this difficult time.

SFAR 118 is a comprehensive rule that provides extensions for the business aviation industry to continue critical operations without the risk of invalidating certificates due to an inability during the pandemic to satisfy training and qualification requirements. [Read SFAR 118...](#)

Those covered include pilots involved in the private carriage of medical supplies and equipment under Part 91, subpart K, and Parts 125, 133 and 137, as well as pilots supporting the continuity of essential operations, such as aerial observation of critical infrastructure and flights to sustain agriculture. SFAR 118 also extends to flight attendant crewmembers, check pilots and flight instructors under Part 91, subpart K, and Part 125 as well as remote pilots certificated under Part 107.

The rule also provides relief for pilots and flight schools unable to meet duration and renewal requirements.

With such complexity, NBAA's May 8 News Hour webinar, SFAR 118: Dissecting FAA's COVID-19 GA Relief Package featured the FAA's Rob Burke, group manager for training

and simulation, and Barbara Adams, program analyst in the office of the executive director, as well as NBAA VP for Regulatory and International Affairs Doug Carr to discuss keys aspects of this important rule. [Click here](#) to read the full article...

United carries out first cargo-in-the-cabin flight (Source: [aircargonews.com](#))

United Airlines has carried out its first cargo-in-the-cabin flight following approval from the US Federal Aviation Administration (FAA).

The airline's inaugural cargo-in-cabin flight flew from London Heathrow to Chicago (ORD) carrying almost two tonnes of mail in the passenger cabin, plus a full payload of freight in the belly of the aircraft. Initially, cargo-in-cabin shipments will be loaded on United's Boeing 777 and B787 aircraft, but the carrier said it will continue to evaluate additional opportunities to meet the growing cargo demand.

"We send our sincere thanks to the FAA for working with our team to enable the transport of more critical goods on United's cargo-only flights," said Jan Krems, president of United Cargo.

"By loading existing cabin storage areas with cargo and mail, we can move even more critical medical equipment, PPE, and other vital shipments the world needs to manage through the pandemic." United has expanded its cargo cargo-only network in recent months and it now offers services between six of its US hubs and 18 airports worldwide: CTU, HKG, ICN, MEL, PEK, PVG, SIN, SYD and TPE in the Asia-Pacific; AMS, BOM, BRU, DUB, FRA, LHR, TLV and ZRH in EMEA; and SJU in the Caribbean.

Since the start of its cargo-only flights program on March 19, United has operated over 1,300 cargo-only flights transporting almost 20,000 tons of cargo.

DATES TO REMEMBER

(New ←)

	Location	Date
CFASPP Round 2020-2 Regional Meetings	TBA	July 14 - 30, 2020 ←
CFASPP Statewide Meeting	TBA	August 2020 ← <i>Date to be announced</i>
FAA 2020 Southern Regional Airports Conference	Atlanta, GA Click here for additional information	August 10-14, 2020
2020 Education & Training Summit	Embassy Suites Lake Buena Vista South Click here for more information and to register	October 7-9, 2020

Please email lisa@floridaairports.org with calendar updates.

[Business jet market feels pandemic impacts](#) (Source: NBAA.org)

The pre-owned business jet market is feeling the impact of the COVID-19 pandemic, with April 2020 transactions expected to be down about 50% compared to April 2019. "The crisis was largely unrecognized until mid-March," explained Paul Cardarelli, vice president of sales at JetNet. "As such, it was not until the very end of the first quarter that the market began to reveal real impact from the pandemic," said Cardarelli.

Although preliminary at the time of this publication, JetNet data shows just over 80 sales and leases of pre-owned business jets in April 2020, compared to more than 200 in April 2019. Cardarelli advised April 2020 sales data could be impacted by a delay in data reporting and the FAA's current quarantine policies regarding documentation submitted to the FAA registry, but predicts the sales numbers will remain under 100.

"May could actually be worse," Cardarelli advised. "Deals that were in process going into January and February were likely played out by the close of April."

Prior to the crisis, JetNet and other industry analysts were already forecasting flat performance for 2020 – a carryover from 2019 that exhibited a 14.5% year-over-year decline in pre-owned business jet sales. Post-recession pent up demand was mostly satisfied in 2017 and 2019, boosted by tax credits and renewed bonus depreciation. Sales will likely be down in the second and third quarters of 2020 and could recover some in the fourth quarter, especially if an effective treatment is discovered for COVID-19.

Cardarelli is optimistic about the overall future outlook of the market, though, and even sees a silver lining: "There is an opportunity here for OEMs and others in the industry to attract new concept buyers," said Cardarelli. Given younger generations' preferences for sharing economy concepts, fractional ownership and charter operations might be preferred over whole-aircraft ownership, but opportunities exist for the business aviation industry to seek new customers. "This could be a very transformational time in the industry," concluded Cardarelli.

[Nation's largest general aviation airports display resiliency, prepare for future](#) (Source: NBAA.org)

The COVID-19 pandemic devastated traffic counts at the nation's largest airports used by business aircraft, however, all airports remain staffed and operational throughout the crisis, with some encouraging signs traffic has started to rebound.

Overall flight operations at L.G. Hanscom Field (BED) in Bedford, MA dropped 75% in April compared to the same month in 2019. "Our May operations are down 65% so far, which puts us down around 24% for the year so far," said Sharon Williams, BED airport director.

Traffic impacts across the country vary due to different state restrictions. For example, California and Florida did not restrict flight training to the same extent as Colorado, which helped maintain light aircraft counts up for those airports. However, jet operations remained down across the board.

"Business aviation traffic is our bread and butter, and that was down 90% in April," said Robert Olislagers, manager for Centennial Airport (APA) near Denver. "We normally average 1,000 operations per day with some days exceeding 1,800; on April 12, we had 22 flights total."

Overall operations at Fort Lauderdale Executive Airport (FXE) in South Florida dropped 30% in April with a 60-70% drop in business jet traffic, while California's Van Nuys Airport (VNY) experienced a 75% drop in jet operations in the last week of April. "This is literally the craziest thing I've ever seen happen to this airport," said VNY manager Flora Margheritis.

At the same time, airports have adapted their procedures to maintain safe operations while also ensuring the protection of their employees. FXE manager Rufus James noted the airport's emergency response and recovery plan assisted here, while Olislagers said an infectious diseases response plan developed in the aftermath of the SARS and H1N1 pandemics helped APA with advanced preparation for the current crisis.

Keep reading....

[Airfare sales show steep decline from 2019](#)

The sale of domestic airfares from January-April declined by 45 percent from the same period in 2019, according to the Airlines Reporting Corp. (ARC), which handles the banking of agency ticket sales for the airlines.

On international routes for the first four months of 2020, sales were down by 61 percent, ARC said.



TSA issues 'Insider Threat Roadmap'



TSA announced the release of its TSA **Insider Threat Roadmap** that the agency said is designed to streamline processes, identify requirements and capabilities, and leverage partnerships to proactively mitigate risks associated with insider threats.

"Together with our interagency partners and industry stakeholders, we will maximize innovation and technology to mitigate insider threats," said agency Administrator David Pekoske.

The roadmap focuses on three main priorities: 1) promoting data-driven decision-making to detect threats; 2) advancing operational capability to deter threats; and 3) maturing capabilities to mitigate threats to the transportation sector.

"While we recognize that there is no 'turn-key' solution to mitigating insider threat, this roadmap will help implement safeguards that incrementally raise the security baseline," Pekoske said.

FAA issues draft EA on South-Central FL Metroplex



FAA has issued the Draft Environmental Assessment (EA) for the South-Central Florida Metroplex project, the agency's plan to modernize air traffic procedures for four major air carrier airports and 17 additional airports in the southern half of the state. **Click here** for the link to the DRAFT EA.

A 60-day public comment period for the Draft EA ends July 10. The agency said it will issue an environmental determination in September. The public can review the Draft EA and **submit comments here**.

The agency said it will hold 12 virtual public workshops on the Draft EA during the first two weeks of June. The first virtual workshop is planned for June 3rd focused on Palm Beach area proposed procedures. The final workshop focusing on the Orlando area procedures will be held on June 12th. Please reference the following web address for information, registration, and other details on all FAA led workshops:

https://www.faa.gov/air_traffic/community_involvement/florida/

The TSA could start airport temperature screenings as early as next week *(Source: businessinsider.com)*

The White House is reportedly moving forward with a plan to have the Transportation Security Administration (TSA) administer temperature screenings at certain US airports to make travelers feel that air travel is safe.

According to a Friday report from The Wall Street Journal, an administration official said the temperature screenings involve both tripods that can scan multiple people at the same time and hand-held thermal devices. Passengers who record a temperature of 100.4°F or higher would be referred to the Centers for Disease Control, the administration official said.

Officials haven't yet determined at which point in the security screening process the temperature scanning will occur, according to the report.

The agency has reportedly raised concerns over the plan and whether it falls within its mission. There are also fears that the plan would further put agents at risk. In total, six TSA agents have died from COVID-19 and more than 500 have contracted the virus, according to the report. As Business Insider reported in April, TSA workers were still contracting COVID-19 — even with record low air travel. **Keep reading...**

Still have some time to kill?

Check out the neat websites below to help kill some down time.

Museums:

British Museum, London
Guggenheim Museum, NY
National Gallery of Art, WDC
Van Gogh Museum, Amsterdam

Other Entertainment:

Ballet Nova Center
Free Yoga Programs
Meditation for Anxiety
Musicals you can watch at home



Georgia Aquarium



Dry Tortugas National Park, FL

**Business & Employment
Opportunities**



LEGAL NOTICE

**Request for Letters of Qualifications
(LOQ 20-47TLB)**

**General Planning & Environmental Services
for Southwest Florida International Airport**

Lee County Port Authority (hereafter referred to as "Authority") invites the submission of Letters of Qualifications (LOQ) from interested corporations, partnerships and other legal entities authorized to do business in the state of Florida to provide the services as specified in this Request for Letters of Qualifications.

A copy of the Request for Letters of Qualifications and instructions for submittal may be obtained online at <https://flylcpa.ionwave.net>

A NON MANDATORY PRE-SUBMITTAL MEETING is scheduled for May 5, 2020, at 10:00 a.m., local time, remotely through Google Hangouts: <https://meet.google.com/diw-ptvf-mrg> or by phone: 1-484-531-2812 – PIN: 806 643 070#.

Receiving and opening of the Letters of Qualifications is scheduled for 2:00 p.m., local time, June 5, 2020, electronically through IonWave services. Lee County Port Authority will open the electronic submissions remotely using Google Hangouts: <https://meet.google.com/bww-xynw-kpn> or by phone: 1-413-402-0017 – PIN: 960 361 905#.

The Lee County Port Authority, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all respondents that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit an LOQ in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

AMERICANS WITH DISABILITIES ACT NOTICE: The Lee County Port Authority will not discriminate against individuals with disabilities. Any person needing special accommodations for attendance at the public opening should contact Terri Bortz, Procurement Agent, Lee County Port Authority, Purchasing Office, tbortz@flylcpa.com; telephone (239) 590-4554 at least seven (7) days before the scheduled meeting.

Any questions concerning the Request for Letters of Qualifications shall be addressed to Terri Bortz, Procurement Agent, Telephone (239) 590-4554, or email: tbortz@flylcpa.com.

LEGAL NOTICE

**Request for Proposal 20-45MMW
Janitorial Services**

Southwest Florida International Airport

The Lee County Port Authority ("Authority") invites all interested and qualified parties to provide submissions for the above referenced solicitation.

SOLICITATION DOCUMENTS: All documents and instructions for submittal will be available on **Thursday, May 14, 2020** online at www.flylcpa.ionwave.net

PRE-SUBMITTAL MEETING: A **MANDATORY** pre-submittal meeting is scheduled for **10:00 AM, Tuesday, May 26, 2020**, at the location provided on the cover page of the solicitation document. Note: When mandatory pre-submittal meetings are conducted, only proposals from proposers that have attended the mandatory pre-submittal meeting will be considered.

RECEIVING AND OPENING: Sealed proposals must be received at the Southwest Florida International Airport Terminal, Purchasing Office, 3rd Floor prior to 2:00 p.m., **Monday, June 15, 2020**. Proposers, their authorized agents and other interested persons are invited to attend. Alternatively, the opening of proposals may be accessed remotely through the following link: **Remote Proposal Opening ID/Phone: Meeting ID meet.google.com/zuf-azqo-jzz Phone Number (US) +1 617-675-4444 PIN: 616 711 586 4910#**

AMERICANS WITH DISABILITIES ACT NOTICE: The Lee County Port Authority will not discriminate against individuals with disabilities. Any person needing special accommodations for attendance at any public meeting should contact the Purchasing Office at least even (7) days before the scheduled meeting.

Any requests or questions concerning this solicitation shall be addressed to the Purchasing Office, Melissa M. Wendel, CPPO - Procurement Manager, e-mail: mmwendel@flylcpa.com

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The Federal Aviation Administration's Orlando Airports District Office announced they are soliciting resumes for consideration for a **Civil Engineer** position. This position serves as a Civil Engineer and project manager in support of the Airports Improvement Program (AIP) and all other airport program matters such as airport design, construction, maintenance, operations and safety. Qualified candidates should possess a 4-year degree in civil engineering, and may have up to 5-years' experience in airfield engineering. Salary commensurate with experience, and ranges from \$46,321 to \$103,741 annually, plus 15.95% locality pay. Quality of life and excellent benefits package included. This is an opportunity to work in a great atmosphere with a team of caring professionals who are like family!

Applicant's names and resumes will be held in confidence. Interested parties should submit an electronic resume and e-mail of interest to Juan Brown, Assistant Manager, at Juan.Brown@faa.gov no later than **June 12, 2020**.