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# AIRMAIL '19



January 14, 2019

Issue 19-01

## **Introducing a new & exciting training opportunity for FAC members & transportation professionals!**

For the first time, FAC will offer the Airport Leadership Development (101) course in the same week as the Airport Situational Leadership (201) course. The schedule for the delivery will overlap with an opportunity for the graduates of the ALD course to deliver the results of their curriculum to the incoming participants of the ASL (201) class. The overlapping time will include a networking event for the two classes to meet, share ideas and celebrate the graduates of ALD and launch participants into ASL.

The ALD 101 class is designed specifically for airport/aviation managers and professionals in the transportation industry. This 3-day program provides knowledge and skills to apply immediately to circumstances at your organization and will help you acquire tools and techniques to focus your energy on the leadership challenges you face in your business. The program will expand your self-awareness and help you design a developmental roadmap to guide your leadership journey.

The ASL 201 course builds upon the fundamentals of the ALD class and focuses on applying the essential topics in real-time, real-life, leadership situations occurring in your industry today. Participants will draft problem statements and work with a team of colleagues to identify realistic, immediately applicable solutions. Each participant will leave with a tool box of problem solving methods as well as an implementation plan for resolving current issues in the workplace.

**\*\* Completion of the ALD course is a prerequisite for the ASL course.**



### Course Dates:

**Airport Leadership Development (ALD 101)**  
March 11-13, 2019

**Situational Leadership Training (ASL 201)**  
March 13-15, 2019

### Commercial Air Service:

Convenient flights to/from Orlando Intl. and Orlando Sanford Intl. Airports are available.

### Location:

**Marriott Orlando Lake Mary / SFB**  
1501 International Pkwy | Lake Mary | 32746

Book your room at the FAC group rate by calling (800) 380-7724.

**Room Rate:** \$165 per night plus tax (12%) - Includes complimentary breakfast, guest room Wi-Fi, transportation from the hotel to SFB, and hotel self-parking.

**FAC Room Block Closes: February 18, 2019**

FAC Members/FL DOT/FAA \$550

Non-FAC Member/Airport Staff \$1,550

Non-FAC Member/Transp. Professional \$1,750

**Tuition:** Includes breakfast/lunch daily

**Registration Deadline:**

**ALD - February 4, 2019**

**ASL - February 15, 2019**

Click [here](#) to register.

**AIRPORT MEMBERS IN THE NEWS**

**PGD passengers continue to grow at record pace**

Marking a 22% annual increase in passenger count, the Charlotte County Airport Authority reported nearly 1.58M travelers passed through the airport’s gates in 2018. In 2017, PGD served nearly 1.3M passengers, figures that continue a trend of annual increases arrivals and departures at the airport. The airport celebrated its 75th anniversary in 2018.

“This has been an outstanding year for the Punta Gorda Airport,” says CCAA board chair Pam Seay in a statement. “Not only have we welcomed more travelers to Charlotte County, we’ve continued strong revenue streams, increased our cash reserves and made great progress on important airport projects.”

The CCAA closed fiscal year 2018 with more than \$10 million in cash reserves with revenues of \$14.5M and

expenses of \$10.3M. The airport increased the number of commercial aircraft spaces from seven to 10 by completing a ramp construction project, decreased passenger wait times by opening an additional TSA screening lane, and completed a master plan update.

Allegiant, the only commercial carrier serving the airport, invested \$478,000 in fuel farm infrastructure. “We look forward to projects that will further improve the commercial passenger experience, from expanding parking to making the terminal curbside safer and the roadways more efficient,” adds PGD CEO James Parish.



DATES TO REMEMBER		( New ← )
	Location	Date
<b>FAC Commemorative Poster Competition</b>	Click <a href="#">here</a> for more information	<b>January 14, 2019 - March 22, 2019</b> ←
<b>2019 FAC State Legislative Fly-In</b>	<b>DoubleTree by Hilton Hotel Tallahassee</b> 101 South Adams Street, Tallahassee, FL 32301 Click <a href="#">here</a> to register	<b>February 4-6, 2019</b>
<b>2019 Washington, DC Fly-In</b>	Washington, DC Click <a href="#">here</a> to register Click <a href="#">here</a> to make your hotel reservations	<b>March 6-8, 2019</b>
<b>FAC Leadership Development Training Courses</b> Leadership Development (ALD) & Situational Leadership (ASL) for Airport & Transp. Professionals	<b>Marriott Orlando Lake Mark / Sanford Int'l Airport</b> 1501 International Parkway, Lake Mary, FL 32746 Click <a href="#">here</a> to for more information Click <a href="#">here</a> to register	<b>March 11-15, 2019</b> ←
<b>Education and Training Summit</b>	<b>Omni Orlando Resort at ChampionsGate</b> 1500 Masters Blvd., Championsgate, FL 33896 <i>Registration information to be posted soon</i>	<b>May 22-24, 2019</b>
<b>2019 FAC 50th Anniversary Conference &amp; Exposition</b>	<b>Ft Lauderdale Marriott Harbor Beach Resort &amp; Spa</b> <i>Registration information to be posted soon</i>	<b>August 4-7, 2019</b>

Please email [lisa@floridaairports.org](mailto:lisa@floridaairports.org) with calendar updates.

***Manatee / Sarasota transportation hubs boast joint economic impact of more than \$3 billion***

In separate presentations to the Manatee Chamber of Commerce on January 9<sup>th</sup>, Port Manatee Executive Director Carlos Buqueras and SRQ CEO Rick Piccolo used the same superlative to describe how their transportation hubs fared in 2018 - "Tremendous!"

Combined, the seaport and airport — both of which must be self-sustaining without levying a property tax — contributed more than \$3 billion in economic impact, they said. The port and its clients contributed to about 24,000 jobs and the airport could take credit for nearly 11,500, including numerous businesses on its property straddling the Sarasota-Manatee county line.

As one of 15 ports in Florida, Port Manatee faces "a lot of competition," Buqueras said. Situated near the mouth of Tampa Bay and with plenty of space to expand, the port competes in particular with the Port of Tampa. Yet Buqueras insisted "there's enough business for both ports — more than enough." Port Manatee finished the fiscal year with 9.3 million tons of cargo, a 19.1% increase, he said.

The county-owned seaport is proceeding with several expansion plans — including \$1.2 million at its north gate to expedite truck traffic, \$1 million for more warehouse space and \$2 million to add another five acres to its 10-acre container storage yard.

Piccolo presented an equally bright picture of the airport, which has been debt free since August 2014. By comparison, Tampa International Airport has taken on more than \$1 billion in debt, Piccolo said.

With its net surplus now ranging from 10 to 20% of total revenues on an annual basis, the airport has been able to invest in terminal improvements, curbside renovations, new passenger-loading bridges, a new, 140-foot-high air traffic control tower and lush landscaping, Piccolo said. A new gateway sign now under construction will give the entrance more of a "resort" appearance.

Like the seaport, the airport also faces competition — in its case, airports in Tampa, Punta Gorda and Orlando, Piccolo said. Yet it is carving out its own market niche as

a "boutique" airport, he said. While other aviation hubs may be the Publix or Save-A-Lot of airports, he joked, "we're the Whole Foods."

***Keystone Heights Airport receives grant to fund projects*** (Source: WCJB.com)

On Monday, former Florida governor and current senator Rick Scott awarded six projects with funds from the Florida Job Growth Grant. Keystone Heights Airport in Bradford County was one of the six projects.

Keystone Heights Airport Chairman, David Kirkland, is excited to use the money to help fund projects including an access road through the airport and improvements to broadband and telecommunications connectivity.

"I think a lot of airports and a lot of companies have funding challenges and that's one of the things that we've experienced here," Kirkland said. "While we had this (project) in our Master Plan, it was further out and to be able to receive this grant (this year) will expedite the project."



***Welcome New Members***

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**State awards Charlotte County \$1.7 million grant for aviation training**



Charlotte County has received another major Florida Job Growth Grant from the state. This time the grant will be used to provide aviation training at the Punta Gorda Airport, expected to begin in early 2020.

The \$1.7M grant from the state's Department of Economic Opportunity, announced at the end of December, will create training for Aviation Airframe and Powerplant Mechanics (A&P). Last year, Charlotte County received a grant for \$800,000 to help complete its \$8M Piper Road Extension project, which was designed to drive growth near Punta Gorda Interstate Airport Park and create more than 1,400 new jobs. The grant will not only help Charlotte County's job growth but will also help diversify the economy in Southwest Florida. "To add aviation to our economy all up and down Southwest Florida is diversifying everything," said Dave Gammons, interim director at Charlotte County Economic Development Office. "We are branching out and offering much different job opportunities that might not be here already and if they are here, then we will certainly be expanding that job base."

The program is expected to drive high-paying, high-skilled jobs to the county and fuel economic growth which will help surrounding counties in Southwest Florida that rely heavily on industries focused on tourism and hospitality. "In general, in Southwest Florida this an important sector because it helps to diversify our economy because we are so heavily dominated by industries that reflect our strengths in retirement and tourism," said Christopher Westley, a Florida Gulf Coast University professor of economics and director for its Regional Economic Research Institute.

"These are very seasonal industries that also tend to really overheat when the economy is strong and tend to over-correct when we fall into a recession."

More stable employment opportunities will help to balance out those industries and also provide more career options for students. "We hope to attract kids and adults from all over Southwest Florida to come and want to be trained to do these things," Gammons said. "I think it is going to have a major impact from that standpoint and for employers who are looking for quality workforce when they are done and have their certificate in hand."

[Click here to keep reading....](#)



***FAC seeks all photos and memories!***

Do you have any photos of FAC events or member recognition that we can include in the FAC Archives?

If so, please send them to [gina@floridaairports.org](mailto:gina@floridaairports.org) with the subject "FAC Photos."



***Portable solar lights expedite taxiway project, earn spot in permanent system at MCO*** (Source: airportimprovement.com)

Faced with the prospect of an unacceptable delay to reopen a newly repaved taxiway, Orlando International Airport got creative. Instead of waiting two or three months for new centerline lights to arrive, the project team pressed ahead last July and used temporary, portable solar-powered edge lights to make the major taxiway functional in just a few hours.

An electrical contractor bolted the solar lights to the taxiway's asphalt shoulder and set them to dusk/dawn mode, which enables them to turn on and off as dictated by lighting conditions. The taxiway opened for airfield traffic shortly afterward.

A few months later, MCO took the unusual step of integrating the solar lights into its overall airfield lighting control system. As such, whenever a controller in the air traffic control tower turns the airfield lights on or off, the solar lights follow suit - a major convenience, say Tuan Nguyen, MCO's manager of engineering.



The airport purchased 100 portable Avlite AV-70 taxiway lights, plus chargers, mounting kits and two radio-control boxes for about \$120,000, not including labor for installation. Nguyen estimates that it would have cost twice as much to install conventional conduit

and high-voltage cables to set up temporary electric lighting until taller top-can sections for the new centerline lights arrived. "It would have been very costly to keep the taxiway open that way," he explains. "We wanted to open it as soon as possible, because any time you take a taxiway out of service, it increases traffic on the other taxiways, which places a burden on the system."

MCO is Florida's busiest airport, handling 850 to 1,000 operations a day and nearly 46.3M passengers annually. The major link between two of MCO's four runways, Taxiway J runs east and west on the northern end of the airport. It was closed for about a year as part of a multi-phase, \$20M mill-and-overlay project. The FAA paid for 75% of the cost, while the Florida Department of Transportation picked up 12.5% and MCO paid for the balance. [Read more...](#)



**CHALLENGES ALL AIRPORTS AND CORPORATE MEMBERS TO A**

**POSTER COMPETITION**

Tap into your creative side and produce a poster using the theme

**"CELEBRATING 50 YEARS OF FAC"**

**All entries must be submitted by March 22, 2019**

*See the FAC website in the **Upcoming Events** area for competition guidelines, poster specifications as well as details on First, Second, and Third Place Awards.*



Register to participate by emailing [gina@floridaairports.org](mailto:gina@floridaairports.org), using the subject "Poster Competition" or call (407) 745-4161 for more information.

**Palm Beach International Airport welcomes Laura Beebe as Airport Director**

After 43 years serving Palm Beach County, including 32 years as Airport Director, Mr. Bruce V. Pelly has retired. Beebe was unanimously appointed by the Palm Beach County Board of County Commissioners to her new role.



As a University of Florida College of Law graduate, Beebe pairs her education and extensive experience to bring a record of accomplishments to her new role. Beebe has been with Palm Beach County since 1998, where she began her career as an Assistant County Attorney, representing the Department of Airports. Since 2007, Beebe has successfully served PBI as Deputy Director of Airports Business Affairs. Some of her significant achievements include increasing non-traditional airport revenue through the negotiation of various commercial leases, securing both the NetJets and Gulfstream facilities on previously undeveloped airport property and actively managing contracts, producing over \$40 million dollars in annual airport revenue.

"I am honored to take on the responsibility of leading PBI into its next phase of innovation and development. My goal will be to ensure that PBI continues to remain a leader in South Florida air travel, providing an easy, convenient and stress-free experience for our passengers." said Beebe. "I am very fortunate to be able to step into my new role knowing that the airport has been operated successfully for the past 32 years under Mr. Pelly's direction, and I am dedicated to ensuring that PBI remains an award-winning, progressive and customer-focused airport."

Laura Beebe assumed her new role on January 2, 2019.

***Congratulations, Laura!***



**AROUND THE STATE**

**Gov. DeSantis asks entire SFWD board to resign as he pledges billions to the environment**

*(Source: Sun-Sentinel.com)*

Gov. DeSantis has asked the entire South Florida Water Management District board to resign — a dramatic shakeup on the heels of the new governor unveiling his plan to clean up Florida's waters. DeSantis said Thursday in Stuart that change is needed at the agency, which plays a critical role in flood control and Everglades protection in South Florida.

"We need a fresh start so we can move forward together as Floridians united," he said. "These issues are things that really don't fall on party lines." The district's nine-member board — all appointed by former Gov. Rick Scott — angered fellow Republican DeSantis when it extended a lease in November for sugar farmers on land that has been slated for a reservoir.

The board provided little public notice of the action, stoking outrage that it wasn't being transparent about important decisions. DeSantis has made creating more water storage south of Lake Okeechobee a key aspect of his plan to eliminate discharges of algae-laden water to Florida's coasts. He chose Stuart — a community devastated by guacamole-thick algae blooms — as the backdrop for his surprise announcement.

The board members' terms will start expiring in March. The term of Scott's last appointee ends in March 2022. One seat on the board is vacant. It'll be up to board members to decide whether to resign, said Randy Smith, a spokesman for the water management district. Ernie Marks, the agency's board-appointed director, does not plan to step down, he said.

DeSantis has the option of suspending public officials if he finds misfeasance, malfeasance, neglect of duty or incompetence. The Florida Senate is charged with removing or reinstating suspended officials. Everglades Foundation CEO Eric Eikenberg said the board members should resign because the public has lost trust.

“These are gubernatorial-appointed positions,” said Eikenberg, who leads a group dedicated to protecting the Everglades. “This governor has made the environment his No. 1 priority. I would submit to you that this board does not share the same priority. He wants a change and he deserves a change. The people of Florida deserve a change.” [Read the full story....](#)

←————→  
**FTC to submit short list of candidates to lead FDOT**

 The Florida Transportation Commission will submit to Gov. Ron DeSantis a shortlist of three candidates to lead the Florida Department of Transportation.

The nine-member panel met recently to discuss 12 applicants who had sought the state agency gig. Commission members whittled the list to five and finally three, Thursday, January 10th. The final three are:

- ◆ Phillip Gainer, an FDOT district secretary based in Chipley
- ◆ Kevin Thibault, a veteran of FDOT who currently works as the southeast regional vice president of TranSystems
- ◆ Richard Biter, former assistant secretary for intermodal systems at FDOT

The last FDOT Secretary, Mike Dew, resigned in December to take a job with DeSantis’ transition team.

Erik Fenniman is serving as the interim Secretary.

←————→  
**Gov. DeSantis uses seized plane to travel state**

**G**ov. Ron DeSantis made his first trip out of Tallahassee aboard an upgraded King Air aircraft that law-enforcement officials had seized in a drug bust. Unlike his predecessor, former Gov. Rick Scott, a multimillionaire who could buzz around the state in his own plane, DeSantis entered the governor’s office Tuesday without a vast financial portfolio.

So, a trip from Tallahassee to Miami to announce his

first state Supreme Court appointment Wednesday, before shuttling off to Mexico Beach to view hurricane damage, involved him taking the seized aircraft maintained by the Florida Department of Law Enforcement. “Similarly to them taking me by car, FDLE does have a plane that was seized,” DeSantis told reporters on Monday. “It’s a drug seizure that’s been upgraded, and it’s their opinion, and I think it’s our opinion in terms of being legal, that that is something because they have the responsibility to protect and transport the governor, that that can be used for my transportation,” DeSantis continued. “Now, that’s not going to be like the old state planes where the Cabinet and other people could do it. It flows from their responsibility to protect me.”

The cost to fly the state planes was more than \$3,000 an hour, or about \$2.4M a year. The Department of Management Services accepted a bid for \$1.9M for a state jet and \$1.8M for a prop plane. The governor also ordered the agency to lay off 11 people who worked in the state air pool. The changes were possible because Scott could afford his personal aircraft.

In October, former Gov. Bob Martinez said state aircraft for the governor and other top officials is a must. “I know it may be controversial in the minds of people, but when you’re up here almost in Georgia and you’ve got to go down to Miami, you’re looking at almost 700, 800 miles, you’re just not going to drive it,” Martinez said.

←————→  
**Gov. DeSantis announces major water policy reforms**

**G**overnor Ron DeSantis has signed Executive Order 19-12 (*Achieving More Now For Florida’s Environment*), implementing major reforms to ensure the protection of Florida’s environment and water quality.

“Our water and natural resources are the foundation of our economy and our way of life in Florida,” said Governor Ron DeSantis. “The protection of water resources is one of the most pressing issues facing our state. That’s why today I’m taking immediate action to combat the threats which have devastated our local economies and threatened the health of our communities.”

The order calls for:

- \$2.5B over the next four years for Everglades restoration and protection of water resources (a \$1 Billion increase in spending over the previous four years and the highest level of funding for restoration in Florida's history).
- The Establishment of a Blue-Green Algae Task Force, charged with focusing on expediting progress toward reducing the adverse impacts of blue-green algae blooms now and over the next five years.
- Instruction to the South Florida Water Management District to immediately start the next phase of the Everglades Agricultural Area Storage Reservoir Project design and ensure the U.S. Army Corps of Engineers approves the project according to schedule.
- The Creation of the Office of Environmental Accountability and Transparency charged with organizing and directing integrated scientific research and analysis to ensure that all agency actions are aligned with key environmental priorities.
- The Appointment of a Chief Science Officer to coordinate and prioritize scientific data, research, monitoring and analysis needs to ensure alignment with current and emerging environmental concerns most pressing to Floridians.

***AIRPORTS - Internship Grant are still available***

To apply, you can access the Internship Grant Application [here](#) and send it by email to [lisa@floridaairports.org](mailto:lisa@floridaairports.org), with a copy to [gina@floridaairports.org](mailto:gina@floridaairports.org).

Applications are also accepted by mail at:

***Florida Airports Council  
5802 Hoffner Avenue, Suite 708  
Orlando, FL 32822***

***Don't miss out! There are only 4 grants still available!***

**Business and Employment**

**Opportunities**



**Request for Bids  
RFB # 19-03  
SALE OF SURPLUS REAL PROPERTY  
COMMERCE LAKES DRIVE PARCEL  
FORT MYERS, FL**

The Lee County Port Authority invites the submission of Bids from interested and qualified parties for sale of an approximately 22.1 acre vacant parcel located on opposite corners of the intersection of Commerce Lakes Drive and Daniels Parkway.

A copy of the Request for Bids (RFB) and instructions for submittal may be obtained online at [www.publicpurchase.com](http://www.publicpurchase.com) or by calling the Purchasing Office at (239) 590-4539.

Receiving and opening of the RFB is scheduled for 2:00 p.m., January 15, 2019, in the Purchasing Office at the Southwest Florida International Airport 11000 Terminal Access Road, 3rd Floor, Fort Myers, Florida 33913-8899.



The City of Naples Airport Authority ("Authority") is soliciting Letters of Interest and Statements of Qualifications and Experience from qualified firms interested in providing professional **On Call General Engineering Consultant Services** at the Naples Airport through an initial term of one-year and an option to renew for three additional one-year terms (the "contract period").

A copy of the detailed Request for Qualifications and instructions for submittal may be obtained from the Naples Airport Authority online at <https://flynaples.com/doing-business-with-the-authority/open-bids/> beginning January 11, 2019. **Responses are due no later than 2:00 p.m., February 11, 2019.**



**Position:** Director of Marketing  
**Salary:** \$130,000 - \$150,000  
**Closing:** January 18, 2019

This position is responsible for the overall strategic planning and implementation of all aspects of marketing and customer experience at the Tampa International Airport and General Aviation Airports. This position oversees the marketing staff, all community and co-op partnerships, internal campaigns, advertising plans, public events and all budgets relating to marketing services.

For instructions on how to apply, please [click here](#) to see the recruitment brochure, or visit the searches tab at [www.adkexecutivesearch.com](http://www.adkexecutivesearch.com).



**Position:** Aviation Manager  
**Salary:** \$66,000 - \$86,625  
**Closing:** Open Until Filled

This is a significantly responsible management position which requires expertise in management and business operations, team building, organizational and management skills. This position consists of management responsibility for operations and development of the Tavares Seaplane Base Airport (FA1), all aviation related activity and facilities including but not limited to; the FBO, airport terminal building, airport fueling, air passenger service support, aircraft operations, aviation and non-aviation related special events, fly-ins, etc.

For the full job posting and instructions on how to apply [click here](#).



**Position:** Marketing Associate  
**Location:** Tampa, Florida

Infrastructure Consulting & Engineering is a fast growing, ENR Top 500 design firm looking to expand their aviation capabilities in the Florida market by adding a highly motivated and outgoing person to assist in business development, marketing, and office manager responsibilities.

For more information, please contact Jeff Crisp, Human Resource Director

Phone 803-822-0333  
Email [jeff.crisp@ice-eng.com](mailto:jeff.crisp@ice-eng.com)

[www.ice-eng.com](http://www.ice-eng.com)



**Position:** AOC Coordinator (PT)  
**Salary:** \$19.10 per hour  
**Closing:** January 25, 2019

**POSITION SUMMARY:**

Monitor and coordinate day to day operation of the Authority-managed common use facilities (gates, hardstands, bag claims, ticket counters). Recognize and evaluate unusual situations; anticipate potential operational conflicts and resolve/request assistance to resolve such conflicts in a timely manner. Schedule common-use facilities, input flight information on various airport display media, receive and relay information essential to airport operations, including inclement weather warnings. Perform other related duties as assigned.

To view this posting in its entirety and to apply, please [click here](#) or visit [www.orlandoairports.net](http://www.orlandoairports.net).



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