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BUSINESS & EMPLOYMENT OPPORTUNITIES 8**AIRMAIL'18****December 19, 2018****Issue 18-23****AROUND THE STATE*****Forget 'Smart Cities' and start thinking 'Smart State,' DeSantis transition team says***

Forget “Smart Cities.” Members of Gov.-elect Ron DeSantis’ economic transition team want Florida to be the first “Smart State.”

Joe York, president of AT&T Florida, Puerto Rico and the Virgin Islands, said Florida has the chance to lead the nation in data infrastructure at a moment when the “internet of things” begins to affect everything from mobile phone service to autonomous vehicle navigation.

A member of DeSantis’ *Transition Advisory Committee on the Economy*, York said some metropolitan areas like Columbus, Ohio have made strides in tech availability, but with Florida growth patterns and the cutting-edge commercial opportunities already here, Florida has the opportunity to establish itself as a leader in innovation. “Those things are all going to have to be made more simple,” York said.

But the notion of Florida becoming a “Smart State” won the attention of Will Weatherford, committee chairman and former House Speaker. “I think the difficulty for the business community is consistency when dealing with that many jurisdictions,” he said. That may require state standards on issues like installation of 5G telecommunications available.

And solid IT and wireless communication access drove parts of the transition meeting from road widening to ports.

*Wishing you a Happy Holiday and joyful New Year.
Best wishes from your friends at
Florida Airports Council!*

**** The FAC Office will be closed December 24-25, 2018 and again December 31 - January 1, 2019.**



Former FDOT Secretary Mike Dew said wireless connectivity matters increasingly to visitors and investors coming to the state. There's growing demand to have constant accessibility to wifi, whether that's in hotel rooms or roadside on Interstate 75. "And wireless is going to be a key not only for visitors," Dew said, "but we don't know what the autonomous vehicle and the connected space is going to look like."

Just like Florida road planners as they widen roads in urban areas must figure out how demand will shift thanks to self-driving cars and ride share services, they must also find ways to ensure reliable internet access is available. "We need a robust wireless network," Dew said.

And how can the costs be handled? York noted Floridians get charged telecommunications taxes by local government, revenue that often goes into general funds for cities and counties but which could go toward improving internet connectivity. That could become important, especially as revenue streams like gas taxes decline. Revenue estimating conferences in Florida have recently predicted sharp declines in the millions of dollars thanks to increased fuel efficiency.

That could worsen as more people switch to electric vehicles fueled by power cells instead of gasoline.



Ken Lawson tapped to head DEO under Ron DeSantis

Ken Lawson, a veteran of Gov. Rick Scott's administration, will next lead the Department of Economic Opportunity when Ron DeSantis becomes Governor.

That's according to sources inside the transition team who spoke with Florida Politics recently. (The hire was confirmed later by an official news release.) Lawson is now president and CEO of VISIT FLORIDA, the state's public-private tourism agency, and was Secretary of the Department of Business and Professional Regulation before that.

When Scott called for an overhaul of how VISIT FLORIDA does business, he decided Lawson — a former federal prosecutor and Marine Corps captain — was the right man for the job. "Ken Lawson had demonstrated his leadership ability since serving his country in the US Marine Corps as a Judge Advocate General," DeSantis said in a statement; the Governor-elect was a Navy JAG. He has been Assistant Secretary of Enforcement for the US Department of Treasury, and Assistant Chief Counsel for Field Operations at the Transportation Security Administration.

Lawson also was an assistant US attorney in the Criminal Division for the Middle District of Florida in Tampa.

DATES TO REMEMBER	Location	(New ←)
FAC Operations Committee Meeting	Orlando Sanford International Airport 1200 Red Cleveland Blvd., Sanford, FL 32773 Click here for more information	January 14, 2019 10AM - 2PM
2019 FAC State Legislative Fly-In	DoubleTree by Hilton Hotel Tallahassee 101 South Adams Street, Tallahassee, FL 32301 Click here to register Click here to make your hotel reservations	February 4-6, 2019
2019 Washington, DC Fly-In	Washington, DC Click here to register Click here to make your hotel reservations	March 6-8, 2019
Education and Training Summit	Omni Orlando Resort at ChampionsGate 1500 Masters Blvd., Championsgate, FL 33896 <i>Registration information to be posted soon</i>	May 22-24, 2019
2019 FAC 50th Anniversary Conference & Exposition	Ft Lauderdale Marriott Harbor Beach Resort & Spa <i>Registration information to be posted soon</i>	August 4-7, 2019

Please email lisa@floridaairports.org with calendar updates.

"In the private sector, he spent two years with Booz Allen Hamilton as a consultant, including a year as Chief of Party for the Financial Crimes Prevention Project in Jakarta, Indonesia, where he directed international anti-money laundering, anticorruption, and counterterrorist financing projects," according to the bio.

Lawson stepped in after Scott called on then-VISIT FLORIDA CEO Will Seccombe to quit, continuing a purge at the organization that saw two other top executives fired.

House appropriations subcommittee chairs settled

State Reps. Holly Raschein, Chris Latvala, and Jay Trumbull are among seven members appointed by Speaker Jose Oliva to chair House appropriations subcommittees.

That trio plus state Reps. Jayer Williamson, MaryLynn Magar, Randy Fine, and Clay Yarborough join Appropriations Committee Chair Travis Cummings of Clay County to lead House budgeting efforts over the next two years. Each of the new appropriations subcommittee chairs arrives from leadership posts of mostly related committees or subcommittees in the past Florida House class under former House Speaker Richard Corcoran. In most cases, the new chairs also are moving up in the subcommittees on which they served under Corcoran, though Williamson and Fine are both freshly joining the panels as chairs. Still to be named: memberships of those and other House Committees for 2019.

Trumbull, of Panama City, will chair the Transportation and Tourism Appropriations Subcommittee, after previously heading both the Energy and Utilities Subcommittee and the Select Committee on Triumph Gulf Coast. He's taking the chair previously held by former state Rep. Clay Ingram.

Williamson, of Pace, will chair the Government Operations and Technology Appropriations Subcommittee, after having chaired the Government Accountability Committee the past two sessions. He is succeeding state Rep. Blaise Ingoglia to head that committee.

Magar, of Tequesta, will chair the Health Care Appropriations Subcommittee, after having served as chair of the Health Innovation Subcommittee. She takes the chair vacated by the former state Rep. Jason Brodeur.

Fine, of Brevard County, will chair the Higher Education Appropriations Subcommittee after previously serving as vice chair of the Careers and Competition Subcommittee. He succeeds departed state Rep. Larry Ahern.

Yarborough, of Jacksonville, will chair the Justice Appropriations Subcommittee, after having served as vice-chair of the Government Operations and Technology Appropriations Subcommittee. He'll succeed former state Rep. Bill Hager.

Michael Grant named House Republican Whip

State Rep. Michael Grant (R-Port Charlotte) was selected to serve as the House Majority Whip for 2018-20. The position of whip enforces party discipline on votes deemed to be crucial by the party leadership and ensuring that members do not vote in a way not approved of by the party. The 69-year-old Grant first served in the House 2004-08, then rejoined the chamber in 2016 after running unopposed. He was Deputy Whip for 2016-18. The Massachusetts native, a "former ambulance inspector and emergency medical technician," moved to Florida in 1988 and founded Grant Medical Transportation.

That company later acquired Ambitans, which became Southwest Florida's largest private ambulance company. Grant's other public service includes Charlotte County Airport Authority Commissioner, Charlotte County Transportation Disadvantaged Advisory Board, and Enterprise Charlotte.

Welcome New Member

Mr. Will Michaels, President
Flight 2014 First Airline Project
6215 Bahama Shores Drive, S
Saint Petersburg, FL 33705
(727) 420-9195
Flight2014Inc@gmail.com



UC Davis Aviation Noise & Emissions Symposium coming to Jacksonville

On March 3-5, 2019, the University of California's annual Aviation Noise & Emissions Symposium will be hosted in Jacksonville, Florida for the first time. The 33rd annual symposium will host airport noise officers, aviation sustainability managers, government personnel, consultants, industry members, and community members from around the US and the world. The symposium's program includes a mix of panel discussions, presentations, speakers and specialty training.

Conference Highlights:

Pre-conference workshops, Sunday, March 3rd: Noise 101 will teach you the basics of noise issues starting with the history, where regulations have moved to, how to quantify aircraft noise, and the newest tools used by the industry. NextGen 101 will provide a broad overview of the Next Generation Air Transportation System and the FAA's effort to modernize the National Airspace system through various technologies. Emissions 101 will cover the air quality issues surrounding the designing of flight paths and important considerations to make.

March 4th - Day 1, All about PBN: Hear from aviation authorities about what PBN does for them and learn about possibilities they see within the framework. Presenters will share real world experiences that have been successful and have something to learn from. Then community groups will share how they want to be involved in PBN, and we will hear legislature representatives share what is on the horizon with the US House of Representatives.

March 5th - Day 2, Let's get technical: Learn about the latest issues related to noise and emissions. Speakers will cover proven ways to lessen their impact and control their release with new technology. General Aviation participants will be represented and discuss what their future holds as well as noise issues on the horizon that are shared by all.

Stay up to date by joining the mailing list and register at the Early Bird Rate by December 30th here: <https://anesymposium.aqrc.ucdavis.edu>. Questions can be directed to Event Manager, Sandra Hall: airqualityevents@ucdavis.edu

AROUND THE NATION

Kirk Shaffer starts as FAA Associate Administrator for Airports

President Donald Trump has appointed D. Kirk Shaffer to serve as the new FAA associate administrator for airports, effective December 17, 2018. Deputy Associate Administrator Winsome Lenfert has served as acting associate administrator for airports since Trump took office.



An aviation lawyer, Shaffer previously served in the same position under President George W. Bush. He returns to FAA from service as the principal for D. Kirk Shaffer, PLLC, where he provided strategic policy planning, expert testimony and consensus building among a variety of aviation stakeholders and clients. Prior to that, he worked with Crowell & Moring, LLP as senior counsel to airports, air carriers and aviation trade associations nationwide. From 1986 to 2004, Shaffer served as executive assistant to the president, director of properties and general counsel to the Metropolitan Nashville Airport Authority.

AIRPORTS - Internship Grant are still available

To apply, you can access the Internship Grant Application [here](#) and send it by email to lisa@floridaairports.org, with a copy to gina@floridaairports.org.

Applications are also accepted by mail at:

***Florida Airports Council
5802 Hoffner Avenue, Suite 708
Orlando, FL 32822***

Don't miss out! There are only 5 grants still available!

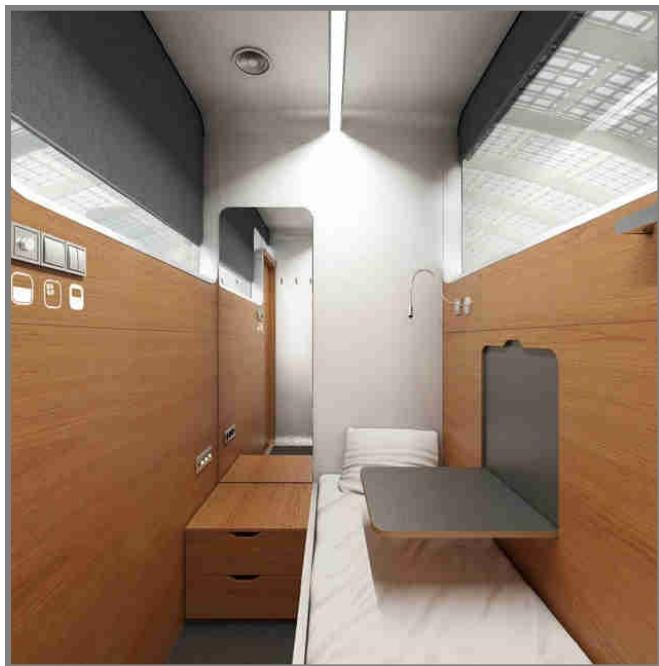


These airport sleeping pods are like mini hotel rooms right in the terminal

(Source: Travellist.com)

The holidays are looming and while you may be riding a festive high right now, the prospect of flying at this time of year is -- to put it lightly -- daunting for many. Airports are increasingly crowded and all societal rules abandoned within their walls, but it doesn't have to be that way.

It looks like the usual airport slog is getting a little better. A company called Sleepbox Hotels is hoping to alleviate a little bit of your pre-flight frustration and exhaustion by providing pleasant, private places to rest and re-up your holiday cheer before reaching your destination. And let's be real... you'll need it. On December 7th, the company opened its first micro-hotel at Terminal A in Washington Dulles International Airport, equipped with soundproof rooms, memory foam beds, power outlets, and wireless entertainment so you can enjoy a little bit of peace and quiet in an otherwise hectic setting.



"We believe that that opportunity to relax and recharge in the midst of our busy lives is a valuable asset," Sleepbox co-founder and CEO Mikhail Krymov said in a statement. "We are thrilled to have won this prestigious contract and look forward to joining the Dulles Airport community."

The only thing missing are private bathrooms or showers and maybe a minibar. You can download the Sleepbox Hotels app and book a room for an hourly rate. Stuck there on a nightmarishly long layover? You can book one of Sleepbox's rooms for up to 12 full hours. The app also unlocks the room and controls its features, so you won't have to worry about anyone getting in between you and your much-needed z's. Sweet dreams, brave holiday travelers.

Cheaper jet fuel likely to give airlines Q4 boost

The recent steep drop in oil prices is sure to boost profit margins for airlines in the fourth quarter. Less certain, however, is if the decline will last long enough to have a noticeable impact on airline operations and bottom lines next year. Crude oil was trading in the low \$50s midway through last week, down about a third from its \$76.40 peak on October 3.

The cost of jet fuel has followed suit. US Gulf Coast pipeline jet fuel peaked at \$2.34 per gallon on October 3 before dropping 25%, to \$1.75 per gallon, as of December 12, according to the price reporting firm S&P Global Platts. US airlines have yet to offer specifics on the savings they've gained from the price drop. For the most part, those details won't be known until they report fourth-quarter earnings in January. Still, the carriers have offered some clues.

For example, on December 4th, Delta said it anticipated 7.5% growth in year-over-year revenue for December, adding, "When combined with the benefits from the recent moderation in fuel prices and solid nonfuel cost control, the company is on track to expand pretax margins in the December quarter." Other carriers, too, recently updated their guidance on fuel costs. On November 26, Spirit estimated that its fuel will cost \$2.27 per gallon in the fourth quarter, down from \$2.36 per gallon in the third quarter.

In an industry profit forecast it issued last week, IATA concluded that cheap fuel should bolster airlines' bottom lines during 2019. The trade group now predicts that global profits will total \$35.5 billion next year, up from an expected \$32.2 billion this year.

[Read More...](#)

FAC MEMBERS IN THE NEWS



Embry-Riddle's Daytona Beach campus graduates largest fall class in history

For the second year in a row, Embry-Riddle Aeronautical University's Daytona Beach Campus is graduating its largest fall class in the school's history. The December 17th commencement also had the most ever Ph.D. degrees awarded at commencement. Based on the latest available numbers, the class of 2018 includes 540 students, representing the Colleges of Aviation, Arts & Sciences, Engineering and the David B. O'Maley College of Business, with 93 students receiving master's degrees and 15 receiving Ph.D.s.

Aviator College plans \$4M expansion at Treasure Coast International Airport in Fort Pierce



Efforts to make Treasure Coast Intl. Airport a hub for aviation maintenance and repair are beginning to pay rewards.

Aviator College of Aeronautical Science and Technology recently announced plans for a \$4 million expansion that include creation of aviation-maintenance program. Its Airframe & Powerplant Program would include certified training on airplane engines, electronics and fuselages, similar to what the school offers at its Kissimmee location. "The Aviator College expansion may end up being one of the most significant investments in decades," county Air and Sea Ports Director Stan Payne said.

Aviator College is a private, for-profit school with an enrollment of 500 students. The school's expansion would include an 18,000-square-foot building for a technician training facility, flight simulator and student housing; and adding 5,000-square-feet to its existing 24,000-square-foot academic building.

About two years ago, St. Lucie County laid out plans to turn its 3,600-acre general-aviation airport just north of Fort Pierce into an aviation-maintenance hub that would provide commercial service and higher-paying jobs for nearby residents. County Commissioner Chris Dzadovsky, who has pushed for redeveloping the airport to spark economic development, said the Aviator College expansion could help the county entice an aviation-repair company to locate to the airport.

"All of the components necessary for an entity to do aircraft maintenance are now cobbled together at FPR," Dzadovsky said. "So the stage is set for success." Aviator College leases 13 acres from the airport's fixed-base operator for its two-story, 24,000-square-foot building. It includes classrooms, a flight simulator, library, pilot shop, bookstore and administrative offices.

Groundbreaking for its expansion is scheduled for early 2019, college President Michael Cohen said. "The aviation industry is currently experiencing a severe shortage of pilots and maintenance technicians as the baby-boomer population ages out and retires," Cohen said. "We plan to do our part to meet those needs."

Congratulations on your retirement,

Kathy Scott !!

"I have enjoyed the position as Airport Manager and appreciate the opportunity Okeechobee County gave me to be involved in the Aviation Industry. I will miss the camaraderie with my Aviation associates through CFASPP, Consultants, FDOT, FAA, and naturally the FAC Organization, but am excited to move onto the next phase of my life.", stated Kathy.

Okeechobee County Airport Manager, Kathy Scott has announced plans to retire effective February 1, 2019. Kathy served as the County Tourism Coordinator until taking over airport management responsibilities in 2009. During her tenure, Kathy successfully completed a number of important airport enhancement and improvement projects including Taxiway A Rehabilitation, Security Upgrade, Beacon

upgrade and relocation, Remodeling and Expansion of the Airport Restaurant and current Master Plan Update that is in its final stages.



Shot in the arm: Sebastian airport's new hangar projected to boost local economy

A fourth multi-purpose hangar at Sebastian Municipal Airport is expected to be a shot in the arm to the local economy, which already sees a \$45.1 million benefit from the airport.

The city has received a \$1 million state grant toward the \$2.25 million project, Airport Director Scott Baker told the City Council recently. The money will fund design and construction of the new hangar.

[More: Sebastian airport hosted National Parachuting Championships](#)

The project, which would be paid for through a combination of state grants and a 20 percent match from the city, is expected to be up and running by May 2020.

The 20,000-square-foot hangar "D" would contain about 5,000 square feet of office space and join three existing hangars at the airport, each of which has about 2,000 square feet of office space. The remainder of the space in each hangar is used for manufacturing and assembling of aircraft and components. The hangar is expected to be occupied immediately after opening. Businesses at the airport employ a total of 364, with a \$12.2 million payroll, according to a 2014 state report.

Ocala adopts a proclamation supporting General Aviation and OCF

General aviation, including business aviation, is a vital economic contributor in cities and towns across the country, and in December city mayors in Florida and Ohio officially recognized the industry for the important role it plays. To date, hundreds of local officials from coast to coast have issued similar proclamations.

Ocala, FL Mayor Kent Guinn said general aviation and the Ocala International Airport have an immense impact on his city. "General aviation not only supports Florida's economy, it improves overall quality of life by supporting

emergency medical and healthcare services, law enforcement, firefighting and disaster relief, and by transporting business travelers to their destinations quickly and safely," he wrote.

[View the proclamation from Ocala, FL. \(PDF\)](#)

US Navy's Blue Angels revving up for 1st Fort Lauderdale performance since 2006

As the navy blue jet with gold-tipped wings descended to FXE, a crowd of elected officials and fans pushed their faces against a chain-link fence to watch the F/A-18 Hornet glide along the tarmac.

The US Navy's Blue Angels were back — making plans for their appearance in the Fort Lauderdale Air Show. The free, patriotic extravaganza happens 500 feet above the beach on May 4 and 5. The Blue Angels last raced across Fort Lauderdale's skies in 2006.



Bryan Lilley, president of the air show, said it took several years of talks with the Blue Angels to get them to return to Fort Lauderdale.

"It took really getting the show back and showing a consistency, that it was here to stay," said Lilley, whose company B. Lilley Productions of Melbourne, Florida, has produced the show since 2012. "I'm very excited to be able to get the Blues," Lilley said. The Blue Angels will fly each afternoon of the weekend of the show from 3 p.m. to 4 p.m.

[Click here for more...](#)





AIRMAIL '18

Issue 18-23

Business and Employment

Opportunities

POSITION ANNOUNCEMENT CITY OF LAKE WALES

POSITION: Airport Operations Specialist

APPLICATION DEADLINE: Open Until Filled

SALARY RANGE: \$15.25/Hour - \$22.88/Hour

Full-Time/Plus Benefits.



GENERAL PURPOSE

Performs, assists, and coordinates a variety of airport operations and maintenance duties, including airfield inspections, airport facilities inspections, and operations, safety, and security activities.

To view this posting in its entirety and to apply for the position, please visit www.cityoflakewales.com or click [here](#).

CONTACT US

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Governmental Affairs Office

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Tallahassee, FL 32303
Phone: (850) 205-5632
Fax: (850) 222-3019**



Position: Resident Project Representative/
Construction Observation
Orlando, FL - Part-Time

Hanson Professional Services Inc. is seeking candidates to provide Resident Project Representative (RPR) services for construction projects in our Aviation Market in Florida, Illinois, Indiana, Kentucky, Missouri, and Texas.

Our RPR/Construction Observation positions offer a variety of benefits including:

- ◊ A flexible schedule and flexible hours
- ◊ Potential for project-based start-up signing bonuses
- ◊ Great income potential
- ◊ Opportunities for company paid continuing education and training
- ◊ Company equipment provided as needed for each project
- ◊ Potential for extended and/or multiple project opportunities

To view this posting in its entirety and to apply for the position, please visit: https://hansoninc.wd5.myworkdayjobs.com/en-US/HPS/job/Jacksonville-FL/Resident-Project-Representative_R97 or click [here](#).



POSITION OPENING: Airport Manager at Okeechobee County Airport. *Position will be posted on the Okeechobee County website as of December 21, 2018* on the Human Resources Employment Page, where instructions and employment application will be available.

The link to this page is <http://www.co.okeechobee.fl.us/departments/human-resources/employment-opportunity>.

For further information call Mariah Anuez, Human Resources/Risk Management Director at 873-763-9312, ext. 3.